

Jeff Winston

Summary

Mr. Winston has over 35 years' experience defining information services and technology strategies in addition to designing and implementing solutions for Fortune 500 companies across several industries. He has spent the last 19 years in the pharmaceutical and medical device business, focusing on streamlining business processes, improving customer experience, equipping field forces with effective tools and managing the business of I.T.

A native of New York, Mr. Winston holds a bachelor's degree in Applied Physics and Mathematics from Hofstra University. He is married, has three grown sons, three lovely daughters-in-law and four adorable grandchildren. He and his wife live in Yorba Linda, California.

Specialties: Global I.T. Strategic Planning, I.T. Governance, Financial Planning, Enterprise Architecture, Business Development, Organizational Development, System & Network Design, Large-Scale Contract Development & Negotiation, Infrastructure Outsourcing

Experience

Allergan, Inc.

VP, I.S. Technology Services (2013–2015)

Mr. Winston was most recently the Vice President of I.S. Technology Services for Allergan, Inc., a global health care company headquartered in Irvine, California. In this role, he was responsible for solutions engineering, application development services, operations engineering and technical support services across a multinational enterprise. His team played a key role in I.T. solutioning and provided technical and functional expertise in areas including platform development, enterprise resource planning, business intelligence, electronic document management, systems engineering, and network engineering – with a focus on mobile enablement and cloud computing.

VP, Commercial Information Services (2010–2013)

As the Vice President of Commercial Information Services for Allergan, Mr. Winston was responsible for the Business Relationship Management function for the company's commercial organizations, defining the high-level I.T. strategy and implementing key initiatives for this part of the business. In this role, he and his team drove many projects to success, including an online ordering and account management solution for direct-ship products, a cloud-based suite of field force enablement tools, a contract and revenue management system, and a new state-of-the art Contact Center supporting multiple business areas and leveraging advanced behavioral voice analytics technology.

Chief Technology Officer (1995–2010)

As I.S. Vice President and Chief Technology Officer for Allergan, Mr. Winston was responsible for defining Allergan's global I.T. vision and strategy. His Technology Office organization provided services in the areas of application, data and system architecture, portfolio management and regulatory compliance. He was a voting member of the I.T. Steering Committee and also served as the company's Chief Information Security Officer.

Unocal Corporation

Director, Global Telecommunications (1984–1995)

Mr. Winston spent over 10 years with Unocal Corporation, a global petroleum company based in Los Angeles, California, most recently as the Director of Global Telecommunications. While at Unocal, he was the chief architect of a 5,000-node satellite network that provided the communications backbone for the company's nationwide service station point-of-sale network and enabled remote monitoring and control functionality for pipeline and oil & gas field operations.

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Skills & Expertise

21 CFR Part 11	FDA Regulations & Compliance	Network Design
Account Management	Financial Planning	Organizational Development
Analytics	Governance	Outsourcing
Business Development	I.T. Strategy	Pharmaceutical Industry
Business Process Improvement	Information Technology	Process Improvement
Call Center Architecture	Integration	Product Management
Cloud Computing	Internal Communications	Program Management
Cross-functional Team Leadership	I.T. Contract Negotiation	Project Portfolio Management
Disaster Recovery	Leadership	Strategic Financial Planning
Enterprise Architecture	Management	Strategic Planning
Enterprise Software	Medical Devices	Technology Road Mapping
Enterprise Resource Planning (ERP)	Mobile Devices	Vendor Management

Education

Hofstra University

B.S., Applied Physics

Magna Cum Laude (3.9 GPA), Phi Beta Kappa (1976)

Activities and Awards:

Sigma Pi Sigma (Physics Honor Society)

Kappa Mu Epsilon (Mathematics Honor Society)

Sigma Pi Sigma Award Recipient (Honors in Physics)

Clearman Award Recipient (Applied Physics Research)
