

## Curriculum Vitae Eric Schniter

Lecturer in Anthropology  
The Division of Anthropology  
California State University Fullerton  
Fullerton, CA 92831

Visiting Research Professor  
Economic Science Institute  
Chapman University  
Orange, CA 92866

email: [eschniter@gmail.com](mailto:eschniter@gmail.com)

website: <http://sites.google.com/site/ericschniter/>

### **PROFESSIONAL PREPARATION**

---

- 2009 Ph.D, Bio-social Anthropology, University of California, Santa Barbara.  
2001 Master of Science, Anthropology, University of Oregon, Eugene.  
1998 Bachelor of Arts, Anthropology, (Minor in Spanish) University of Oregon, Eugene

### **PUBLICATIONS**

---

- Schniter, E., Kaplan, H. S., & Gurven, M. (2022). [Cultural transmission vectors of essential knowledge and skills among Tsimane forager-farmers](#). *Evolution and Human Behavior*.
- Lerback, J., Bowen, B., Macfarlan, S., Schniter, E., Garcia, J., Caughman, L. 2022. [Development of a graphical resilience framework to understand a coupled human-natural system in a remote arid highland of Baja California Sur](#). *Sustainability Science*. 17:1059–1076.
- Lerback, J., Bowen, B., Humphrey, C., Fernandez, D., Bernau, J., Macfarlan, S., Schniter, E., Garcia, J 2022. [Geochemistry and provenance of springs in a Baja California Sur mountain catchment](#). *Groundwater*. 60(2): 295-308.
- Schniter, E., Tracy, D., Zika, V.2021. [Uncertainty and reputation effects in credence goods markets](#). *ESI Working Papers*.
- Schniter, E., Macfarlan, S., Garcia, J., Ruiz-Campos, G., Guevara Beltran, D., Bowen, B., Lerback, J. 2021. [Age Appropriate Wisdom? Ethnobiological Knowledge Ontogeny in Pastoralist Mexican Choyeros](#). *Human Nature*. 32(1), 48-83.
- Schniter, E., Shields, T.W., Gómez-Miñambres, J. 2021. [Investment Choice Architecture in Trust Games: When “All-in” Is Not Enough](#). *Economic Inquiry*. 59(1):300-314.
- Macfarlan, S., Schact, R., Schniter, E., Garcia, J., Guevara Beltran, D., Lerback, J. 2020. [The role of dispersal and school attendance on reproductive dynamics in small populations](#). *PLoS ONE* 15(10): e0239523.
- Schniter, E., Shields, T.W., Sznycer, D. 2019. [Trust in humans and robots: Economically similar but emotionally different](#). *Journal of Economic Psychology*. 78(June): 102253
- Schniter, E., Shields, T.W. 2020. [Gender, stereotypes, and trust](#). *Human Nature*. 31(3):296-321.
- Macfarlan, S., Foley, C., Tayler, E., Schact, R., Henrickson, C., Schniter, E. 2020. [Marriage Dynamics in Old Lower California: Ecological Constraints, Reproductive Value, and Changing Gender Norms](#). *Biodemography and Social Biology*. 65(2):156-171

- Koster, J., Lukas, D., Nolin, D., Power, E., Alvergne, A., Mace, R., Ross, C., Kramer, K., Greaves, R., Caudell, M., MacFarlan, S., Schniter, E., Quinlan, R., Mattison, S., Reynolds, A., Yi-Sum, C., and Massengill, E. 2019. [Kinship ties across the lifespan in human communities](#). *Philosophical Transactions of the Royal Society B*, 374(1780), 20180069.
- Borgerhoff Mulder, M., Towner, M. C., Baldini, R., Beheim, B. A., Bowles, S., Colleran, H., Gurven, M., Kramer, K., Mattison, S., Nolin, D., Scelza, B., Schniter, E., Sear, R., Shenk, M., Voland, E., and Ziker, J. 2019. [Differences between sons and daughters in the intergenerational transmission of wealth](#). *Philosophical Transactions of the Royal Society B*, 374(1780), 20180076.
- MacFarlan, S., Garcia, J., Schniter, E., Beltran, D., Bibo, J., Ruiz-Campos, G. 2019. [Geographic Distribution: Elgaria velazquezi \(Central Baja California Alligator Lizard\)](#). *Herpetological Review*, 50(1):102.
- Schniter, E., Wilcox, N., Beheim, B., Gurven, M., Kaplan, H. 2018. [Information transmission and the oral tradition: evidence of a late-life service niche for Tsimane Amerindians](#). *Evolution and Human Behavior*. 39: 94-105.
- Kaplan, H., Schniter, E., Smith, V., Wilson, B. 2018. [Experimental tests of the tolerated theft and risk-reduction theories of resource exchange](#). *Nature Human Behaviour*. 2: 383–388
- Morris, J.J., Schniter, E. 2017. [Black Queen markets: commensalism, dependency, and the evolution of cooperative specialization in human society](#). *Journal of Bioeconomics*. 20 (1): 69-105.
- Rietz, T., Schniter, E., Sheremeta, R.M., Shields, T.W. 2017. [Trust, reciprocity, & rules](#). *Economic Inquiry*. 56(3): 1526-1542 .
- Gómez-Miñambres, J., Schniter, E. 2017. [Emotional calibration and self-control](#). *Journal of Behavioral and Experimental Economics*, 68: 110-118.
- Gómez-Miñambres, J., Schniter, E. 2017. [Emotions and behavior regulation in decision dilemmas](#). *Games*, 8(2), 22.
- Schniter, E., Gurven, M., Kaplan, H., Wilcox, N., Hooper, P. 2015. [Skill ontogeny among Tsimane forager-horticulturalists](#). *American Journal of Physical Anthropology*, 158(1): 3-18.
- Szyncer, D., Schniter, E., Tooby, J., Cosmides, L. 2015. [Regulatory adaptations for delivering information: the case of confession](#). *Evolution and Human Behavior*. 36(1): 44-51.
- Corgnet, B., Hernán-González, R., Schniter, E. 2015. [Why real leisure really matters: incentive effects on real effort in the laboratory](#). *Experimental Economics*, 18(2): 284-301.
- Schniter, E., Sheremeta, R.M., Shields, T.W. 2015. [Conflicted emotions following trust-based interaction](#). *Journal of Economic Psychology*, 51: 48-65.
- Schniter, E., Shields, T.W. 2014. [Ageism, honesty, and trust](#). *Journal of Behavioral and Experimental Economics*, 51: 19-29.
- Stieglitz, J., Schniter, E., Kaplan, H., von Rueden, C., Gurven, M. 2014. [Functional disability and social conflict increase risk of depression in older adulthood among Bolivian forager-farmers](#). *Journal of Gerontology: Social Sciences*. 70(6), 948-956.
- Schniter, E., Sheremeta, R. 2014. [Predictable and predictive emotions: explaining cheap signals and trust re-extension](#). *Frontiers in Behavioral Neuroscience*. 8:401.
- Schniter, E. 2014. [Older adults' contributions to the Tsimane forager-farmer economy](#). *Anthropology and Aging* 35(1): 56-58.
- Schniter, E., Shields, T.W. 2013. [Recalibrational emotions and the regulation of trust-based behaviors](#). In *Psychology of Trust: New Research*, David Gefen (ed.). New York: Nova Science Publishers.

- Schniter, E., Sheremeta, R., Sznycer, D. 2013. [Building and rebuilding trust with promises, and apologies](#). *Journal of Economic Behavior and Organization*. 94: 242-256.
- Kaplan, H., Schniter, E., Smith, V., Wilson, B. 2012. [Risk and the evolution of human exchange](#). *Proceedings of the Royal Society B: Biological Sciences*. 279: 2930-2935.
- Gurven, M., Borgerhoff Mulder, M., Hooper, Paul L., Kaplan, H., Quinlan, R., Sear, R., Schniter, E., von Rueden, C., Bowles, S., Hertz, T., Bell, A. 2010. [Domestication alone does not lead to inequality](#). *Current Anthropology*. 51(1):1-16.
- Borgerhoff Mulder, M., Bowles, S., Hertz, T., Bell, A., Beise, J., Clark, G., Fazzio, I., Gurven, M., Hill, K., Hooper, P.L., Irons, W., Kaplan, H., Leonetti, D., Low, B., Marlowe, F., McElreath, R., Naidu, S., Nolin, D., Piraino, P., Quinlan, R., Schniter, E., Sear, R., Shenk, M., Smith, E.A., von Rueden, C., Wiessner, P. 2009. [Intergenerational wealth transmission and the dynamics of inequality in small-scale societies](#). *Science*. 326:682-688

## **COMMENTARIES, NOTES, & LETTERS**

---

- Hahnel-Peeters, R.K., Massie, S., Polito, A., Rodriguez, N.N., Rodriguez, N., Ruff, B., Goetz, A., Goetz, C., Lukaszewski, A., Patton, J.Q., Pillsworth, E.G., Schniter, E. 2020. [Letter to the editorial board of Evolutionary Behavioral Sciences in response to Gallup \(2020\)](#).
- Hahnel-Peeters, R.K., Massie, S., Polito, A., Rodriguez, N.N., Rodriguez, N., Ruff, B., Goetz, A., Goetz, C., Lukaszewski, A., Patton, J.Q., Pillsworth, E.G., Schniter, E. 2020. [Evolutionary psychologists can't practice what they don't preach: A response to Gallup \(2020\)](#). (commentary on Gallup, G. G., Jr. (2020). To salvage human intelligence Evolutionary Psychologists may have to practice what they preach. *Evolutionary Behavioral Sciences*, Advance online publication. <http://dx.doi.org/10.1037/ebs0000205>.)
- Schniter, E., Wilcox, N. 2012. [Social norms, discrete choices, and false dichotomies](#). (commentary on B. Tucker: Do risk and time experimental choices represent individual strategies for coping with poverty or conformity to social norms? Evidence from rural southwestern Madagascar) *Current Anthropology* 53(2):172-173
- Gurven, M., Schniter, E., 2010. [An evolutionary perspective can help unify disparate accounts of grandparental investment](#). (commentary on D. Coall & R. Hertwig, "Grandparental Investment: Past, Present, and Future") *Behavioral and Brain Sciences*. 33:25-26.
- Schniter, E. 2008. "Shuar" in *Encyclopedia of Latin American History and Culture*, 2<sup>nd</sup> ed. (pp.835-836) C. Scribner's Sons: New York.

## **TEACHING**

---

- 2022 ECON471/571 (Chapman): Experimental Economics (Instructor)
- 2022 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2022 ANTH101-06 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2022 ANTH101-03 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2022 ANTH322-51 (CSUFullerton): Human Behavioral Ecology (Instructor)
- 2021 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2021 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2021 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2021 ANTH101-03 (CSUFullerton): Intro. to Biological Anthropology (Instructor)
- 2021 ANTH322-53 (CSUFullerton): Human Behavioral Ecology (Instructor)

2021 ANTH101-58 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2021 ANTH101-57 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2021 ANTH101-56 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2021 ANTH101-50 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-51 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-50 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2020 ANTH101-75 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-51 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ANTH101-50 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2020 ECON431/531 (Chapman): Health – Econ., Psych., and Anth. Perspectives.  
 2019 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-51 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-04 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2019 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ANTH101-03 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2019 ECON431/531 (Chapman): Health – Econ., Psych., and Anth. Perspectives.  
 2018 ANTH322-01 (CSUFullerton): Human Behavioral Ecology (Instructor)  
 2018 ANTH101-55 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-04 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2018 ANTH101-55 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ANTH101-06 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2018 ECON431/531 (Chapman): Health – Econ., Psych., and Anth. Perspectives.  
 2017 ANTH101-56 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-55 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-03 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2017 ANTH101-55 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-52 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ANTH101-07 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2017 ECON431/531 (Chapman): Health – Econ., Psych., and Anth. Perspectives.  
 2016 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)

2016 ANTH101-54 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2016 ANTH101-04 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2016 ANTH101-05 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2016 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2016 ANTH322-01 (CSUFullerton): Human Behavioral Ecology (Instructor)  
 2016 ANTH322-02 (CSUFullerton): Human Behavioral Ecology (Instructor)  
 2016 ANTH101-50 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2016 ANTH101-51 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2016 ANTH101-53 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2015 ANTH101-06 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2015 ANTH101-07 (CSUFullerton): Intro. to Biological Anthropology (Instructor)  
 2015 ECON471/571 (Chapman): Experimental Economics (Instructor)  
 2015 PSY201-04 (Chapman): Critical Thinking (Instructor)  
 2014 ECON471 (Chapman): Experimental Economics (Instructor)  
 2014 PSY201-03 (Chapman): Critical Thinking (Instructor)  
 2014 FFC100-61(Chapman): Human Universals -- Human Diversity (Instructor)  
 2013 PSY101-08 (Chapman): Intro. to Psychology (Instructor)  
 2013 FFC100-42 (Chapman): Human Universals -- Human Diversity (Instructor)  
 2012 HON395G (Chapman): Economic Development & the California Gold Rush (Instructor)  
 2010 FFC100-49 (Chapman): Human Universals -- Human Diversity (Instructor)  
 2009 Anthropology 107 (UCSB): Psychological Anthropology (Instructor)  
 2008 Anthropology 109 (UCSB): Human Universals (Instructor)  
 2007 Anthropology 107 (UCSB): Psychological Anthropology (Instructor)  
 2005 Teaching Assistant (UCSB): ANTH 2 Cultural Anthropology  
 2005 Teaching Assistant (UCSB): ANTH 121 Human Evolution  
 2005 Teaching Assistant (UCSB): ANTH 7 Intro. to Biological Anthropology  
 2004 Teaching Assistant (UCSB): ANTH 153T Primate Behavior  
 2004 Teaching Assistant (UCSB): ANTH 7 Intro. to Biological Anthropology  
 2003 Teaching Assistant (UCSB): ANTH 5 Intro. to Physical Anthropology  
 2003 Teaching Assistant (UCSB): ANTH 5 Intro. to Physical Anthropology  
 2003 Teaching Assistant (UCSB): ANTH 3 Intro. to Archaeology  
 2002 Head Teaching Assistant (UCSB): ANTH 5 Intro. to Physical Anthropology  
 2001 Graduate Teaching Fellow (UO): ANTH 173 Evolution of Human Sexuality  
 2001 Graduate Teaching Fellow and Lab. Instructor (UO): ANTH 172 Human Bio. Variation  
 2001 Graduate Teaching Fellow (UO): ANTH 173 Evolution of Human Sexuality  
 2001 Graduate Teaching Fellow and Lab. Instructor (UO): ANTH 171 Monkeys & Apes  
 2000 Graduate Teaching Fellow (UO): ANTH 110 Intro. to Cultural Anthropology

## **RECENT GRANTS AND AWARDS**

---

2017-2018 National Geographic Society Grant # HJ-099R-17 (\$22,264) for project titled  
 “Oasiana-Ranchero Culture and Aridland Spring Ecosystem Sustainability in Baja  
 California Sur, Mexico”  
 2016 Summer Undergraduate Research Fellowship Award (\$4000) for mentoring advisee Robert  
 Roussel

- 2014 RAND Summer Institute on Aging Fellowship (Travel and Accommodation for Mini-Medical School for Social Scientists and the Demography, Economics, Psychology, and Epidemiology of Aging conference held July 7-12).
- 2014 Research Funding (\$2550) from Ralph W. Leatherby Center for Entrepreneurship and Business Ethics for “When and Why Confess: The Rationale Behind Voluntarily Informing Others That You Have Caused Offense.”
- 2013 Chapman University Scholarly/Creative Activity grant (\$5000) for “Predictable and Predictive Emotions in a Repeated Prisoner's Dilemma”
- 2013 Research Funding (\$6696) from Charles Koch Foundation for “Sexism & Cooperation”
- 2013 Research Funding (\$2550) from Ralph W. Leatherby Center for Entrepreneurship and Business Ethics for “Trust, Apology, & Confession”
- 2012 Research Funding (\$5187) from Charles Koch Foundation for “Trust, Reciprocity, & Rules”.
- 2011 “Above and Beyond” Student Nominated Faculty Appreciation Award
- 2010 Research Funding (\$1840) from Chancellor Daniele Struppa of Chapman University for "Rebuilding Trust"
- 2010 Research Funding (\$2000) Department of Economics of Chapman University for "Rebuilding Trust"
- 2008 Evolutionary Anthropology Society Travel Award, 2008
- 2008 Google Earth Pro Grant Award # 289655252
- 2008 Human Behavior and Evolution Society Travel Award
- 2007 Graduate Opportunity Fellowship (UCSB Graduate Division)
- 2007 Spaulding Fellowship
- 2006 Spaulding Fellowship
- 2006 Undergraduate Research and Creative Activities FRAP Mentor award
- 2006 National Science Foundation Doctoral Dissertation Improvement Grant: Information transfer, kin investment, and risk reduction among elderly Tsimane # 0612903

## **RECENT GUEST PRESENTATIONS**

---

- 2022 North-American Economic Science Association Conference, Santa Barbara, CA; “Predicting Prisoner Dilemma Behavior From First and Second Impressions” with Timothy Shields
- 2022 15th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California): "Tsimane cultural transmission vectors: Who influences learning?" with Hillard Kaplan, Michael Gurven
- 2021 American Anthropological Association, Annual Meetings (Washington, D.C.): Invited Presentation “Ethnobiological knowledge ontogeny in Mexican Choyeros” with Shane Macfarlan, Juan Garcia, Gorgonio Ruiz-Campos, Diego Guevara Beltran, Brenda Bowen, Jory Lerback.
- 2021 Human Behavior and Evolution Society, annual meetings; Skill and Knowledge Ontogeny in Subsistence Societies (Session Chair), “Age profiles of ethnobiological knowledge in off-grid pastoralist Choyeros (Baja California Sur, Mexico)” with Shane Macfarlan, Juan Garcia, Gorgonio Ruiz-Campos, Diego Guevara Beltran, Brenda Bowen, Jory Lerback.

- 2021 15th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California): “Macroevolutionary Dynamics of Primate Vocal Repertoire Size: The Mediating Function of Intragroup Competition” with Mateo Peñaherrera
- 2020 Center for the Study of Human Nature: “What Do Faces Predict and How Do They Affect Predictions in a Repeated Prisoner’s Dilemma?”
- 2020 14th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) with Mateo Peñaherrera: “The Evolution of Human Communication Technologies”.
- 2019 North-American Economic Science Association Conference, Los Angeles, CA; “Trust beyond investment: When going “all-in” in trust-based investment relationships is not enough.”
- 2018 North-American Economic Science Association Conference, Antigua, Guatemala; “Trust in Humans, Robots, and Cyborgs.”
- 2018 International Foundation for Research in Experimental Economics; Graduate Student Workshop: “Investment Choice Architecture”.
- 2017 University of California Los Angeles, Center for Behavior, Evolution, and Culture speaker series: “The Long Life of Skill Development among Tsimane Forager Horticulturalists.”
- 2017 International Foundation for Research in Experimental Economics; Graduate Student Workshop: “Investment Choice Architecture”.
- 2017 Montessori in Redlands: “Development of essential skills among Tsimane from the Bolivian Amazon”.
- 2016 North-American Economic Science Association Conference, Tucson, AZ; with Hillard Kaplan, Vernon Smith, & Bart Wilson: “Laboratory tests of tolerated theft and risk-reduction theories of resource exchange.”
- 2016 10th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) with Hillard Kaplan, Vernon Smith, & Bart Wilson: “Experimental economic tests of the tolerated theft and risk-reduction theories of resource exchange”
- 2016 10th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California): “Information transmission and the oral tradition: is storytelling a complimentary or supplementary late-life service niche for Tsimane Amerindians.”
- 2016 10th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California): with Steve Gjerstad & Robert Roussel “Sour grapes or fishy results? Choice-induced preference change and the free-choice paradigm.”
- 2016 California State University Fullerton, Association for Research in Evolutionary Anthropology First Friday talk: “Skill Development and Life-long Learning among the Tsimane Forager-Horticulturalists”.
- 2015 International Conference on Social Dilemmas (Hong Kong): “Conflicted Emotions Following Broken Trust” with Timothy Shields.
- 2015 International Conference on Social Dilemmas (Hong Kong): “Limitations to Signaling Trust with All-Or-Nothing Investments” with Timothy Shields.
- 2015 9th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) with Hillard Kaplan, Robert Roussel, Vernon Smith, & Bart Wilson: “Does speech content affect cooperative exchange?”

- 2015 9th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) with Timothy Shields: "The Demonstrability of What You Have Not Done (But Could Have) Matters In Trust-based Exchange"
- 2014 American Anthropological Association, Annual Meetings (Washington, D.C.): Invited Roundtable Panel Member "Why are humans such a cooperative species?" (Wesley Allen-Arave chair) with Lee Cronk, Karen Kramer, and Pete Richerson
- 2014 Association for the Study of Economics, Religion, and Culture (Orange, California), annual meeting: "Limitations to signaling trust with all or nothing investments." with Timothy Shields and Roman Sheremeta
- 2013 American Anthropological Association, Annual Meetings (Chicago, IL) with Timothy Shields: "Ageism in the O.C."
- 2013 American Economic Association National Meetings, Annual Conference (Santa Cruz, CA) with Timothy Shields: "Ageism and Cooperation"
- 2013 Economic Science Institute – Chapman University (Orange, California) with Timothy Shields: "Ageism and Cooperation"
- 2013 American Economic Association World Meetings, Annual Conference (Zurich, Switzerland) with Timothy Shields: "Ageism and Cooperation"
- 2013 International Conference on Social Dilemmas (Zurich, Switzerland): "Ageism and Cooperation" with Timothy Shields.
- 2013 Human Behavior and Evolution Society, annual meetings (Miami, FL); Cooperation VIII (Session), "Cognitive Adaptations for the Delivery of Information" with Daniel Sznycer, John Tooby, and Leda Cosmides.
- 2013 Population Association of America (New Orleans, LA): "Reduced Functional Status and Social Conflict Increase Risk of Depression in Adulthood among Modernizing Amazonian Forager-Farmers"
- 2012 American Economic Association Annual Conference (Tucson, AZ) with Roman Sheremeta, Daniel Sznycer: "Building and Rebuilding Trust with Promises and Apology"
- 2012 American Economic Association Annual Conference (Tucson, AZ) with Tom Rietz, Timothy Shields, Roman Sheremeta: "Trust, Reciprocity, and Rules"
- 2012 New Developments in Signaling and Game Theory Conference (Ascona, Switzerland) with Timothy Shields, Joyce Berg, Tom Rietz, & Roman Sheremeta: "Trust, Reciprocity, and Rule Selection"
- 2012 Human Behavior and Evolution Society, annual meetings (Albuquerque, New Mexico); poster presentation with Timothy Shields, Joyce Berg, Thomas Rietz, and Roman Sheremeta: "The Role of Risk and Rules in Trust-Based Investment"
- 2012 Human Behavior and Evolution Society, annual meetings (Albuquerque, New Mexico); poster presentation with Timothy Shields and Roman Sheremeta: "Conflicted Minds: Recalibrational Emotions Following Trust Based Interactions"
- 2012 6th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) with Roman Sheremeta and Daniel Sznycer: "The Cultivation of Trust with Promises, Apology, and Emotions"
- 2012 6th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) poster presentation with Timothy Shields, Joyce Berg, Thomas Rietz, and Roman Sheremeta: "The Role of Risk and Rules in Trust-Based Investment"



- 2012 6th Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California) poster presentation with Joaquin Minambres: "The Role of (Negative) Emotions in Self-Control"
- 2012 Association for the Study of Economics, Religion, and Culture (Orange, California), annual meeting: "Trust, Reciprocity, and Rules" with Timothy Shields, Thomas Rietz, and Roman Sheremeta
- 2012 Association for the Study of Economics, Religion, and Culture (Orange, California), annual meeting: "Risk and the Evolution of Human Exchange" with Hillard Kaplan, Vernon Smith, and Bart Wilson
- 2012 Association for the Study of Economics, Religion, and Culture (Orange, California), annual meeting: "Rebuilding Damaged Trust with Apology, Promises, and Atonement" with Roman Sheremeta and Daniel Sznycer
- 2012 Economic Science Institute – Chapman University (Orange, California): "Conflicted Minds and Recalibrational Emotions"
- 2012 The First International Workshop on Neuro-Psychological and Socio-Institutional Foundations of Pro-social Behavior (Tokyo, Japan): "The Role of Risk-sensitive Goals, Signals, and Emotions in Cooperation"
- 2012 Experimental Economics, Accounting and Society: A Conference in Memory of John Dickhaut (Orange, California); "Rebuilding Damaged Trust with Apology, Promises, and Atonement" with Roman Sheremeta & Daniel Sznycer
- 2011 Human Behavior and Evolution Society, annual meetings (Montpellier, France); Relationship Damage and Repair (Session): "Rebuilding damaged trust with apology, promises, and atonement." with Roman Sheremeta & Daniel Sznycer
- 2011 International Conference on Social Dilemmas (Amsterdam, Netherlands): "Do rules help foster trust?" with Tim Shields.
- 2010 Evolutionary Anthropology Society invited session "Circulation of Support: Social Networks and Cooperative Action in an Evolutionary Perspective." (at the annual meetings of the American Anthropological Association, New Orleans, Louisiana): "An Information Foraging Model of Learning About Others' Skills: Evidence from Expert Nominations" with Nathaniel Wilcox, Michael Gurven, and Hillard Kaplan
- 2010 Economic Science Institute - Chapman University (Orange, California): "An Information Foraging Model of Others' Skills: Evidence from Tsimane' Expert Nominations" with Nathaniel Wilcox
- 2010 Summer Institute on Bounded Rationality (Berlin, Germany); "Ageism and Cooperation" with John Dickhaut and Timothy Shields
- 2010 Human Behavior and Evolution Society, annual meetings (Eugene, Oregon); The Context of Cooperation (Session): the Relationship between Experimental Games and Cooperative Behavior in Naturalistic Settings: "Context matters more than stable dispositions in explaining pro-social behavior" with Michael Gurven and Jeffrey Winking
- 2010 Population Association of America (Dallas, Texas); "Ecology, demography, and social organization: How strategic interactions unfold over historical time." With Hillard Kaplan and Paul Hooper.
- 2010 The Center for Evolutionary Psychology (Santa Barbara, California): "Confession - the double edged sword: can confession help sustain trust when it also reveals that trust has been broken?"

## **FIELDWORK**

---

2016-2018 Mexico: research among Choyeros of the Sierra de la Giganta, Baja California Sur  
2004, 2006-2009 Bolivia: research among Tsimane in Beni province.  
2003, 2004 Ecuador: research among Shiwiar, Achuar, and Shuar in Pastaza province. Shuar Health Project: data collection/ primary health care. Research assistance to Clark Barrett among Shuar Morona Santiago and Pastaza provinces.

## **VOLUNTEER AND SERVICE CONTRIBUTIONS**

---

2021 University of California Riverside Palm Desert Center's Center for Conservation Biology Research Team.  
2020 Consultation provided to W.W. Norton and Company for the 9<sup>th</sup> edition of "How Humans Evolved" and the accompanying InQuizitive adaptive learning tool.  
2010-2020 Chapman University Campus Representative and Organizer for Annual California Workshop on Evolutionary Perspectives of Human Behavior (San Luis Obispo, California)  
2010-2012 Economic Science Institute Brown-bag Workshop coordinator.  
2009 Consultation provided to the National Geographic Channel and Kate Horne of Diverse Television for their production of "Search for the Amazon Headshrinkers"  
2004 Shiwiar Health Project delivering primary health care to Shiwiar communities in collaboration with ONSHIPAE and MAP international  
2003 Shuar Health Project, co-directed with Clark Barrett, delivering primary health care to Shuar centros in collaboration with Direct Relief International and MAP international  
2002 Project Director (60 volunteers /22 villages) in Dajabón, Dominican Republic, working for Amigos de Las Americas in affiliation with FUDECO and World Vision.  
1998-99 Global Graduate intern (cultural resource management, health data collection, health promotion) with ACSHIP (Asociacion de Comunidades Shiwiar de Pastaza) and FICSH (Federacion Interprovincial de Comunidades Shuar) Sucua, Morona Santiago.

## **AD-HOC REVIEWER / EDITOR**

---

- National Science Foundation – Cultural Anthropology Program; proposal reviewer. 2021
- Games: Guest Editor 2017, Editorial Board 2018-2022
- Evolution and Human Behavior; ad-hoc reviewer
- Human Nature; ad-hoc reviewer
- Nature Scientific Reports; ad-hoc reviewer
- Journal of Economic Psychology; ad-hoc reviewer
- Frontiers in Evolutionary Psychology; ad-hoc reviewer
- Frontiers in Psychology; ad-hoc reviewer
- Experimental Economics; ad-hoc reviewer
- Journal of Behavioral and Experimental Economics; ad-hoc reviewer
- Journal of Economic Behavior and Organization; ad-hoc reviewer
- Ethology; ad-hoc reviewer
- Current Anthropology; ad-hoc reviewer

- Current Aging Science; ad-hoc reviewer
- Journal of Affective Disorders; ad-hoc reviewer
- Journal of Trust Research; ad-hoc reviewer
- Basic and Applied Social Psychology; ad-hoc reviewer
- Journal of Languages and Culture; ad-hoc reviewer
- Advances in Food Processing and Technology; ad-hoc reviewer
- MIT Press: Philosophy and Cognitive Science; book reviewer
- W.W. Norton & Company; author and textbook reviewer

## **PROFESSIONAL REFERENCES**

---

Dr. Michael Gurven, Professor, Department of Anthropology, University of California, Santa Barbara. Santa Barbara, CA 93106. email: [gurven@anth.ucsb.edu](mailto:gurven@anth.ucsb.edu) phone: 805-893-2202

Dr. Hillard Kaplan, Professor, Department of Anthropology, University of New Mexico, Albuquerque, NM 87131. email: [hkaplan@unm.edu](mailto:hkaplan@unm.edu) phone: 505-277-1541

Dr. Vernon Smith, Professor & Nobel Laureate, Economic Science Institute, Chapman University, Orange, CA 92866. email: [vsmith@chapman.edu](mailto:vsmith@chapman.edu) phone: 714-628-2682

Dr. John Tooby, Professor, Department of Anthropology, University of California, Santa Barbara. Santa Barbara, CA 93106-3210. email: [toobyletters@thecep.org](mailto:toobyletters@thecep.org) phone: 805-893-8720

Dr. John Patton, Professor, Coordinator of Evolutionary Anthropology, Division of Anthropology, California State University Fullerton, CA 92831. email: [johnpatton@fullerton.edu](mailto:johnpatton@fullerton.edu) phone: 657-278-5763

Dr. Stephen Rassenti, Professor and Director of the Economic Science Institute, Chapman University, Orange, CA 92866. email: [rassenti@chapman.edu](mailto:rassenti@chapman.edu) phone: 714-628-2802