

Bart J. Wilson

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PROFESSIONAL EXPERIENCE

Chapman University, Orange, CA.

Professor of Economics and Law, Economic Science Institute

Donald P. Kennedy Endowed Chair in Economics and Law

June, 2008 – present.

Economics/English: Humanomics: Ethics in Economic Growth and Economic Growth in Ethics,
Interterm 2014.

Honors Program/Economics: Foundations of Economic Exchange, Fall 2008-10.

Honors Program: Social Justice: Mirage or Oasis?, Spring 2013.

School of Law: Spontaneous Order and the Law, Spring 2009-11, Fall 2012.

Spontaneous Order and the Law II, Spring 2013.

Freshman Foundation Course: Humanomics: Exchange and the Human Condition, Fall 2010-13.

Co-recipient of the 2011-2012 Pedagogical Innovation Award, Faculty Research and
Development Council

2012 Innovative Research Award, Research & Sponsored Programs Administration

2013 Million Dollar Club, Research & Sponsored Programs Administration

2014 Winner of Long Range Planning Council Initiative for Innovative, Interdisciplinary, and/or
Collaborative Academic Project 2014, Program in Humanomics

Nuffield College, University of Oxford, Oxford, England.

Visiting Professor, Centre for Experimental Social Sciences

January – March, 2012

Ekonomická univerzita v Bratislave, Bratislava, Slovakia.

Fullbright Senior Specialist, October, 2008.

George Mason University, Arlington, VA.

Associate Professor of Economics, Interdisciplinary Center for Economic Science

July, 2001 – May, 2008.

Honors Program: Contemporary Society in Multiple Perspectives, Fall, 2004-2007.

General Equilibrium Theory and Experiment, Spring, 2008.

Economics of E-commerce, Spring, 2002-03.

Spontaneous Order and the Law, School of Law, Spring, 2002-2008.

Experimental Economics (Graduate), Spring, 2003-2007.

Introduction to Economic Science, Summer, 2003-2005 (3 sections/year).

University of Alaska Anchorage, Anchorage, AK.

Visitor, College of Business and Public Policy

Introduction to Experimental Economics, June, 2003.

University of Arizona, Tucson, AZ.

Research Scientist, Economic Science Laboratory.

November, 1998 – July, 2001.

Federal Trade Commission, Washington, D.C.
Economist, Division of Economic Policy and Analysis
August, 1997 – June, 1999.

Johns Hopkins University, Washington, D.C.
Adjunct Instructor, Spring, 1998.

University of Arizona, Tucson, AZ.
Instructor, Department of Economics.

EDUCATION

University of Arizona; Ph.D. in Economics, August, 1997.
Committee Members: Stanley Reynolds, Vernon Smith, and James Cox.
Fields of Specialty: Industrial Organization, Experimental Economics, Econometrics.
University of Arizona; M.A. in Economics, December, 1993.
University of Wisconsin-Eau Claire; B.S., summa cum laude, 1992.
Economics and Mathematics with a Statistics emphasis.
University Honors and Economics departmental honors.
Distinguished Alumni Achievement Award, UWEC Alumni Association, December, 2013.

PROFESSIONAL SERVICE

Associate Editor, *Southern Economic Journal*, 2006-present.
Associate Editor, *Review of Austrian Economics*, 2012-present.
Associate Editor, *Review of Behavioral Economics*, 2012-present.
Member at large, Executive Committee, Economic Science Association, 2006-2009.
General Education Course Review Subcommittee (for WASC), 2013.
E-journal Advisory Board, Chapman University, 2009-2013.
WASC 2014, Interdisciplinary Committee, Chapman University, 2010-2011.
Dean Search Committee, Argyros School of Business and Economics, Chapman University, 2011-2012.

PUBLICATIONS

“Conduct in Narrativized Trust Games,” *Southern Economic Journal*, forthcoming, with Jan Osborn and Bradley R. Sherwood.

“An Experiment on Protecting Intellectual Property,” *Experimental Economics*, forthcoming, with Joy Buchanan.

“Horizontal Product Differentiation in Auctions and Multilateral Negotiations,” *Economica*, forthcoming, with Charles Thomas.

“Differential Responding by Rhesus Monkeys (*Macaca mulatta*) and Humans (*Homo sapiens*) to Variable Outcomes in the Assurance Game,” *Animal Behavior and Cognition*, 1(3), August, 2014, with Audrey E. Parrish, Sarah F. Brosnan, and Michael J. Beran. (Lead article)

“Fair and Impartial Spectators in Experimental Economic Behavior,” *Review of Behavioral Economics*, 1(1), January, 2014, with Vernon L. Smith. (Lead article)

- “War of Attrition: Evidence from a Laboratory Experiment on Market Exit,” *Economic Inquiry*, 51(4), October, 2013, with Ryan Oprea and Artie Zillante.
- “Comparative Approaches to Studying Strategy: Towards an Evolutionary Account of Primate Decision Making,” *Evolutionary Psychology*, 11(3), July, 2013, with Sarah F. Brosnan, Michael J. Beran, Audrey E. Parrish, and Sara A. Price.
- “Insiders, Outsiders, and the Adaptability of Informal Rules to Ecological Shocks,” *Ecological Economics*, 90, June, 2013, with Erik O. Kimbrough.
- “Go West Young Man: Self-selection and Endogenous Property Rights,” *Southern Economic Journal*, 79(4), April, 2013, with Taylor Jaworski.
- “Violence, Access, and Competition in the Market for Protection,” *European Journal of Political Economy*, 29, March, 2013, with Douglas B. Rogers and Adam C. Smith. (Lead article)
- “An Experimental Economic History of Whalers’ Rules of Capture,” *Journal of Law, Economics, and Organization*, 28(4), October, 2012, with Taylor Jaworski, Karl Schurter, and Andrew Smyth. (Lead article)
*2012 Oliver E. Williamson prize for best article for all papers accepted in 2011.
- “The Primacy of Entrepreneurs in Exploiting Long-Distance Exchange,” *Managerial and Decision Economics*, 33(5), July-September, 2012, with Erik O. Kimbrough.
- “Risk and the Evolution of Human Exchange,” *Proceedings of the Royal Society B: Biological Sciences*, 270(1740), 7 August 2012, Published online before print April 18, 2012, doi: 10.1098/rspb.2011.2614, with Hillard Kaplan, Eric Schniter, and Vernon L. Smith.
- “Old World Monkeys are More Similar to Humans than New World Monkeys When Playing a Coordination Game,” *Proceedings of the Royal Society B: Biological Sciences*, 279(1733), 22 April 2012, Published ahead of print 9 November 2011, doi:10.1098/rspb.2011.1781, with Sarah F. Brosnan and Michael J. Beran.
- “Contra Private Fairness,” *American Journal of Economics and Sociology*, 71(2), April, 2012.
Interview with Reason.TV: Experimental Economist Bart Wilson on the Meaning of “Fair”:
<http://www.youtube.com/watch?v=HaFpB7z5y3Y> (>12,000 views)
- “Anarchy, Groups, and Conflict: An Experiment on the Emergence of Protective Associations,” *Social Choice and Welfare*, 38(2), February, 2012, with Adam C. Smith and David B. Skarbek.
- “Geography and Social Networks in Nascent Distal Exchange,” *Journal of Institutional and Theoretical Economics*, 167(3), September, 2011, with Erik O. Kimbrough. (Lead article)
- “The Territorial Foundations of Human Property,” *Evolution & Human Behavior*, 32(5), September, 2011, with Peter DeScioli. (Lead article)

- “Using Experimental Economics to Understand Competition,” in Competition Policy And The Economic Approach: Foundations and Limitations, Josef Drexl and Rupprecht Podszun (eds.), Edward Elgar Publishing, 2011.
- “Responses to the Assurance game in Monkeys, Apes, and Humans Using Equivalent Procedures,” *Proceedings of the National Academy of Sciences*, February 7, 2011 Early Edition, with Sarah F. Brosnan, Audrey Parrish, Michael J. Beran, Timothy Flemming, Lisa Heimbauer, Catherine Talbot, Susan P. Lambeth, and Steven J. Schapiro. Reported on by Ars Technica, ABC News Online, and New Scientist.
- “Discovering Economics in the Classroom with Experimental Economics and the Scottish Enlightenment,” *International Review of Economics Education*, 9(2), November, 2010, with Taylor Jaworski and Vernon L. Smith. (Lead article)
- “An Experimental Analysis of the Demand for Payday Loans,” with David W. Findlay, James W. Meehan Jr., Charissa Wellford, and Karl Schurter. *The B.E. Journal of Economic Analysis & Policy*: Vol. 10 : Iss.1 (Topics), Article 93. DOI: 10.2202/1935-1682.2563
Available at: <http://www.bepress.com/bejeap/vol10/iss1/art93>
- “Exchange, Theft, and the Social Formation of Property,” *Journal of Economic Behavior and Organization*, 74(3), June, 2010, with Erik O. Kimbrough and Vernon L. Smith.
- “More Information, More Ripoffs: Experiments with Public and Private Information in Markets with Asymmetric Information,” *Review of Industrial Organization*, 36(1), February, 2010, with Artie Zillante. (Lead article)
- “Social Preferences aren’t Preferences,” *Journal of Economic Behavior and Organization*, 73(1), January, 2010.
- “Exchange and Specialisation as a Discovery Process,” *Economic Journal*, 119, July, 2009, with Sean Crockett and Vernon L. Smith.
- “Justice and Fairness in the Dictator Game,” *Southern Economic Journal*, 76(1), July, 2009, with Karl Schurter.
- “Incremental Approaches to Establishing Trust,” *Experimental Economics*, 11(4), December, 2008, with Robert Kurzban and Mary Rigdon.
- “Language Games of Reciprocity.” *Journal of Economic Behavior and Organization*, 68(2), November, 2008.
- “Experimental Gasoline Markets,” *Journal of Economic Behavior and Organization*, 68(1), July, 2008, with Cary A. Deck.
- “Fixed Revenue Auctions,” *Economic Inquiry*, 46(3), July, 2008, with Cary A. Deck.
- “Historical Property Rights, Sociality, and the Emergence of Impersonal Exchange in Long-distance Trade,” *American Economic Review*, 98(3), June, 2008, with Erik O. Kimbrough and Vernon L. Smith.

- “An Experimental Investigation of Hobbesian Jungles,” *Journal of Economic Behavior and Organization*, 66(3-4), June, 2008, with Benjamin Powell.
- “Strategic Buyers, Horizontal Mergers and Synergies: An Experimental Investigation,” *International Journal of Industrial Organization*, 26(3), May, 2008, with Douglas Davis.
- “Economics Works! Experiments in High School Classrooms,” *Journal of Private Enterprise*, 23(2), Spring, 2008, with Stephen L. Jackstadt and Paul Johnson.
- “Second Chance Offers vs. Sequential Auctions: Theory and Behavior,” *Economic Theory*, 34(1), January, 2008, with Timothy Salmon.
- “Mixed Strategy Nash Equilibrium Predictions as a Means of Organizing Behavior in Posted-Offer Market Experiments,” in Handbook of Experimental Economics Results, C. Plott and V. Smith (eds.), Elsevier Science, 2008, with Douglas D. Davis.
- “An Experimental Analysis of the Effects of Automated Mitigation Procedures on Investment and Prices in Wholesale Electricity Markets,” *Journal of Regulatory Economics*, 31(3), June, 2007, with Lynne Kiesling.
- “Experimental Economics and Antitrust: What Can We Learn from Laboratory Markets?” *Antitrust Magazine*, 21(2), Spring, 2007. (Invited by the editors.)
- “Building a Market: From Personal to Impersonal Exchange,” in *Moral Markets: The Critical Role of Values in the Economy*, P. Zak (ed.), Princeton U Press, 2008, with Erik Kimbrough and Vernon L. Smith.
- “Exclusionary Bundling and the Effects of a Competitive Fringe,” *Journal of Institutional and Theoretical Economics*, 163, March 2007, with Anil Caliskan, David Porter, Stephen Rassenti, and Vernon L. Smith.
- “Raising Revenues for Charity: Auctions versus Lotteries,” in Research in Experimental Economics, Vol. 11, D.D. Davis and R. M. Isaac (eds.), JAI (Elsevier Science): 2006, with Douglas D. Davis, L. Razzolini, and R. Reilly.
- “Equilibrium Price Dispersion, Mergers and Synergies: An Experimental Investigation of Differentiated Product Competition,” *International Journal of the Economics of Business*, 13(2), July, 2006, with Douglas D. Davis.
- “Tracking Customer Search to Price Discriminate,” *Economic Inquiry*, 44(2), April, 2006, with Cary A. Deck.
- “Verifiable Offers and the Relationship Between Auctions and Multilateral Negotiations,” *Economic Journal*, 115, October, 2005, with Charles J. Thomas.
- “Teaching E-commerce through the Use of Real-time Interactive Laboratory Experiments,” *International Journal of Information and Operations Management Education*, 1(1), 2005, with Roumen Vragov.
- “Auction Markets for Evaluations,” *Southern Economic Journal*, July, 2005, with Cary A. Deck.

- "Market Power and Price Movements over the Business Cycle," *Journal of Industrial Economics*, 53(2), June, 2005, with Stanley Reynolds. (Lead article.)
- "Differentiated Product Competition and the Antitrust Logit Model: An Experimental Analysis," *Journal of Economic Behavior and Organization*, 57(1), May, 2005, with Douglas D. Davis.
- "Full Serve, No Choice," *New York Times*, Op-Ed, October 3, 2004, with Thomas Firey.
- "How Applicable is the Dominant Firm Model of Price Leadership?" *Experimental Economics*, 7(3), October, 2004, with Stephen J. Rassenti.
- "Economics at the Pump," *Regulation*, 27(1), Spring, 2004, with Cary A. Deck.
- "Cost Structures and Nash Play in Repeated Cournot Games," *Experimental Economics*, 6(2), October, 2003, with Douglas D. Davis and Robert J. Reilly.
- "Automated Pricing Rules in Electronic Posted Offer Markets," *Economic Inquiry*, 41(2), April, 2003, with Cary A. Deck.
- "Discriminatory Price Auctions in Electricity Markets: Low Volatility at the Expense of High Price Levels," *Journal of Regulatory Economics*, 23(2), March, 2003, with Stephen J. Rassenti and Vernon L. Smith. (Lead article.)
- "Controlling Market Power and Price Spikes in Electricity Networks: Demand-Side Bidding," *Proceedings of the National Academy of Sciences*, 100(5), March 4, 2003, with Stephen J. Rassenti and Vernon L. Smith. (Cover article.)
- "Bidding Strategies in Single-unit Auctions," in *Encyclopedia of Cognitive Science*, L. Nadel (ed.), Macmillan Publishers (Nature Publishing Group): 2003.
- "The Effectiveness of Low Price Matching in Mitigating the Competitive Pressure in Low Friction Electronic Markets," *Electronic Commerce Research*, 2(4), November, 2002, with Cary A. Deck. (First experimental economics paper to appear in journal.)
- "A Comparison of Auctions and Multilateral Negotiations," *RAND Journal of Economics*, 33(1), Spring 2002, with Charles J. Thomas.
- "Collusion in Procurement Auctions: An Experimental Examination," *Economic Inquiry*, 40(2), April, 2002, with Douglas D. Davis.
- "Incremental Commitment and Reciprocity in a Real Time Public Goods Game," *Personality and Social Psychology Bulletin*, 27(12), December 2001, with Robert Kurzban, Kevin McCabe, and Vernon L. Smith.
- "Using Experiments to Inform the Privatization/Deregulation Movement in Electricity," *The Cato Journal*, 21(3), Winter, 2002, with Stephen J. Rassenti and Vernon L. Smith.
- "Turning Off the Lights," *Regulation*, 24(3), Fall, 2001, with Stephen J. Rassenti and Vernon L. Smith.

“Demand-Side Bidding Will Reduce the Level and Volatility of Electricity Price,” *The Independent Review*, VI (3), Winter, 2002, with Stephen J. Rassenti and Vernon L. Smith.

“Experimental Methods and Antitrust Policy,” in Research in Experimental Economics: Experiments Investigating Market Power, Vol. 9, C. Holt and R. M. Isaac (eds.), JAI (Elsevier Science): 2002, with Douglas D. Davis.

“Firm-Specific Cost Savings and Market Power,” *Economic Theory*, 16(3), November, 2000, with Douglas D. Davis.

“Interactions of Automated Pricing Algorithms: An Experimental Investigation,” *Proceedings of the 2nd ACM Conference on Electronic Commerce 2000* (EC-00), November, 2000 with Cary A. Deck. 17% acceptance rate.

“Bertrand-Edgeworth Competition, Demand Uncertainty, and Asymmetric Outcomes,” *Journal of Economic Theory*, 92(1), May, 2000, with Stanley S. Reynolds.

“Structural Features that Contribute to Market Power in Electric Power Networks: Some Preliminary Results,” *Proceedings of the 33rd Hawaii International Conference on Systems Sciences*, 2000, with Stephen J. Rassenti and Vernon L. Smith. Received Best Paper Nomination.

“What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Markups,” *Experimental Economics*, 1(2), September, 1998.

“Menu Costs and Nominal Price Friction: An Experimental Examination,” *Journal of Economic Behavior and Organization*, 35(3), April 1998.

WORKING PAPERS

“The Clash of Aristocratic and Bourgeois Virtues in *The Wire*,” with Gus P. Gradinger.

“Further Towards a Theory of the Emergence of Property.”

“The Meaning of *Deceive* in Experimental Economic Science.”

“*Sentiments*, Conduct, and Trust in the Laboratory,” with Vernon L. Smith.

“Smile, Dictator, You’re on Camera,” with Peter D. Abbate, Alexander B. Bogart, Joy Buchanan, Michael A. Gamboa, Matthew K. McMahon, and Matthew Simpson.

“The Social Welfare of Civil Forfeiture,” with Michael Preciado.

GRANTS, FELLOWSHIPS, AND AWARDS

Institute for Justice, 2013-14.

“An Empirical Assessment of Civil Asset Forfeiture.”

National Science Foundation, 2011-2014.

“Collaborative Research: Primate and Human Social Decision-Making.”

National Science Foundation, 2007-2011.

“Understanding of Strategic Economic Interactions Through Cross-species Analysis.”

Consumer Credit Research Foundation, 2005-2007; 2009.

“Payday Lending Markets in the Laboratory.”

International Foundation for Research in Experimental Economics, 2003-2006.

“Experimental Economics Teaching Software.”

Federal Trade Commission, 2002-2003.

“Fixed Cost Efficiencies and Post-Merger Prices: An Experimental Investigation.”

Federal Trade Commission, 2002-2003.

“Price Dispersion and Zone Pricing in Retail Gasoline Markets.”

George Mason University, Office of the Provost, 2002.

“Electronic Markets for Evaluations.”

National Science Foundation, (Grant No. SES-9911300), 2000-2003.

“Differentiated Product Oligopolies and the Antitrust Logit Model.”

Research Experiences for Undergraduates, 2002-2003.

IFREE Arthur Cinader Visiting Fellow, Economic Science Laboratory, 1999-2002.

National Science Foundation, (Grant No. SBR-9507526).

Grants for Improving Doctoral Dissertation Research, 1995-96.

Small Grant in Behavioral Economics, Russell Sage Foundation, 1995-96.

“What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Pricing.”

Graduate Student Research Fund, U of A Graduate College, 1994.

“Testing New Keynesianism: An Experimental Examination of Menu Costs and Nominal Price Friction.”

John M. Olin Pre-Doctoral Fellow, Economic Science Laboratory, University of Arizona, 1995-97.

REFEREE EXPERIENCE

Adaptive Behavior

Advances in Austrian Economics

American Bar Association’s Issues in

Competition and Law and Policy

American Economic Review

American Journal of Political Science

Economic Inquiry

Economic Journal

Economic Theory

The Energy Journal

European Economic Review

Experimental Economics

Games and Economic Behavior

Information Systems Research

International Economic Review

International Journal of Economics and Business

International Journal of Industrial Organization

International Review of Economics Education

John D. and Catherine T. MacArthur Foundation

John Templeton Foundation

Journal of Economic Behavior and Organization

Journal of Economic Theory

Journal of Economic Surveys

Journal of Electronic Commerce in

Organizations

Journal of Industrial Economics

Journal of Institutional Economics
Journal of Institutional and Theoretical Economics
Journal of Law, Economics, and Organization
Journal of Modelling in Management
Journal of Political Economy
Journal of Psychology and Financial Markets
Journal of Public Economics
Journal of Socio-Economics
Journal of Regulatory Economics
Management Science
The Manchester School
 National Science Foundation

Oxford University Press
 PLoS ONE
Proceedings of the National Academy of Sciences
The Professional Lawyer
Public Choice
RAND Journal of Economics
Research in Experimental Economics
Resource and Energy Economics
Review of Austrian Economics
Review of Behavioral Economics
Review of Industrial Organization
Southern Economic Journal

INVITED PRESENTATIONS & CONFERENCES

“Sentiments, Conduct, and Trust in the Laboratory,”

Department of Economics, University of Bergen, May, 2014.
 Department of Economics, Wofford College, Spartanburg, November, 2013.
 Department of Economics, University of California, Irvine, May, 2013.
 Department of Economics, University of Alaska Anchorage, March, 2013.
 Workshop in Philosophy, Politics and Economics, George Mason University, February, 2013.

“Further Towards a Theory of the Emergence of Property,”

Philosophy, Politics, and Economics Seminar, Departments of Economics and Philosophy,
 Northwestern University, April, 2014.
 Behavioral Research Insights through Experiments, University of Wisconsin-Madison,
 September, 2013.
 Lone Mountain Fellow, Property and Environment Research Center, Bozeman, MT, May-
 June, 2013.

“The Emergence of Property in the Laboratory,”

Plenary Speaker, Public Choice Society 50th Anniversary Annual Meeting, New Orleans, LA,
 March, 2013.
 Plenary Speaker, American Accounting Association Annual Meeting, National Harbor, MD,
 August, 2012.

“An Experimental Economic History of Whalers’ Rules of Capture,”

Department of Economics, San José State University, May, 2012.
 Berkeley Center for Political Economy, Haas School of Business (joint with Economic
 History), University of California, Berkeley, April, 2012.
 Centre for Experimental Social Sciences, Nuffield College, University of Oxford, February,
 2012.
 Department of Economics, University of East Anglia, February, 2012.
 Hightower Distinguished Lecturer in Accounting, Goizueta Business School, Emory
 University, October, 2011.
 School of Politics & Economics, Claremont Graduate University, September, 2011.
 Bert W. Wasserman Department of Economics and Finance, Baruch College, December,
 2010.

- Southern Economic Association Meetings, Atlanta, November, 2010.
 Department of Economics, Cal Poly State University, October, 2010.
 Lone Mountain Fellow, Property and Environment Research Center, Bozeman, MT, August, 2010.
 CERGE-EI, May, 2010.
 Experimental Economics Center, Georgia State University, February, 2010.
 Department of Economics, Florida State University, January, 2010.
 Department of Economics, University of Southern California, October, 2009.
- “Fair and Impartial Spectators in Experimental Economic Behavior,”
 Oxford University Press Philosophical Concepts Volume on Sympathy, University of Richmond, June, 2012.
 Department of Economics, Simon Fraser University, April, 2012.
 Interdisciplinary Center for Economic Science, George Mason University, April, 2012.
- “The Territorial Foundations of Human Property,”
 Lone Mountain Fellow, Property and Environment Research Center, Bozeman, MT, August, 2011.
 Economic Science Association North American Meetings, Tucson, November, 2010.
- “A Comparative Approach to Coordination: How Apes, Monkeys, and Humans Respond to an Assurance Game with Equivalent Procedures,” Gruter Institute Conference on Law, Institutions and Human Behavior,” Squaw Valley, CA, May, 2011, with Sarah Brosnan.
- “An Experimental on Protecting Intellectual Property,”
 Gruter Institute Conference on Law, Institutions and Human Behavior,” Squaw Valley, CA, May, 2011.
 Southern California Conference on Applied Microeconomics, Claremont McKenna College, April, 2011.
- “Using the Laboratory to Rationally Reconstruct the Rules of the Micro- and Macro-cosmos,”
 Southern Economic Association Meetings, Atlanta, November, 2010.
- “Exchange, Theft, and the Social Formation of Property”/“An Experimental Inquiry into the Social Construction of Property”
 Distinguished Visitor, Institute for Law & Economics, University of Minnesota Law School, March, 2010.
 Centre for Decision Research & Experimental Economics, University of Nottingham, November, 2009.
 Department of Economics, Loyola Marymount University, January, 2009.
 Department of Management and Strategy, University of New South Wales, December 2008.
 Department of Economics, University of California Irvine, December, 2008.
 Southern Economic Association Meetings, Washington, DC, November, 2008.
- “Discovering How Socioeconomic Orders Form in the Laboratory,”
 Centre for Experimental Social Sciences, Nuffield College, Oxford University, November, 2009.

Co-Keynote Address, International Economic Association Meeting, Washington, DC, June, 2009.

“How Undergraduates Can Teach Experts A Thing or Two about Competition,”

Invited Conference, Foundations and Limitations of an Economic Approach to Competition Law, Max Planck Institute for Intellectual Property, Competition and Tax Law, Munich, March, 2009.

“Contra Private Fairness,”

Southern Economic Association Meetings, New Orleans, November, 2007.

Economic Science Association North American Meetings, Tucson, October, 2007.

Gruter Institute Conference on Law, Behavior, and the Brain, Squaw Valley, May, 2007.

“Exchange and Specialization as a Discovery Process,”

Department of Economics, University of Wisconsin-Eau Claire, October, 2007.

Workshop in Philosophy, Politics, and Economics, George Mason University, April, 2007.

Department of Economics, University of Connecticut, April, 2007.

Department of Economics, University of Edinburgh, February, 2007.

Department of Economics, Colby College, September, 2006.

Southern Economic Association Meetings, Washington, DC, November, 2005.

Economic Science Association International Meetings, Montreal, June, 2005.

“Experimental Gasoline Markets,”

Department of Economics, Wichita State University, April, 2008.

Agricultural and Resource Economics Department, University of Maryland, November, 2006.

Department of Economics, Emory University, December, 2005.

Department of Economics, Texas A&M University, October, 2005.

Department of Economics, Clemson University, September, 2005.

Department of Economics, Virginia Tech, September, 2004.

International Industrial Organization Conference, Chicago, April, 2004.

Center for Interuniversity Research and Analysis of Organizations, Montreal, April, 2004.

Southern Economic Association Annual Conference, San Antonio, November, 2003.

Economic Science Association meetings, Tucson, October, 2003.

Federal Trade Commission, Washington, DC, October, 2003.

“Language Games of Reciprocity,”

Southern Economic Association Meetings, Charleston, SC, November, 2006.

“Historical Property Rights, Sociality, and the Emergence of Impersonal Exchange in Long-distance Trade,”

Department of Economics, Florida State University, October, 2006.

College of Law, Florida State University, October, 2006.

“Building a Market: From Personal to Impersonal Exchange,”

Workshop: “Resources, Institutions, and the Owner State,” University of Alaska Anchorage, August, 2006.

Department of Economics, Miami University, April, 2006.

Working Conferences on Free Enterprise: Values in Action, The Gruter Institute for Law and Behavioral Research, September, 2005; January and June, 2006.

“Two Examples of Entrepreneurship and Experimental Economics,”

School of Business, Virginia Commonwealth University, March, 2005.

“Second Chance Offers versus Sequential Auctions: Theory and Behavior,”

Southern Economic Association Annual Conference, New Orleans, November, 2004.

The Wharton School, University of Pennsylvania, Decision Processes Research Program, April, 2004.

“Using Economic Experiments to Understand Electricity Markets,” 24th Annual North American Conference of the U.S. Association for Energy Economics, Washington, DC, July, 2004.

“Strategic Behavior and Hysteresis in Electricity Networks,”

Workshop on Experiments in Natural Resource Economics, Akureyri, Iceland, May, 2004.

“Experimental Economics and Antitrust: An Application to Gasoline Markets,”

Wilmer, Cutler & Pickering, Washington, DC, September, 2003.

“Auction Markets for Evaluations,”

Economic Science Association Annual Conference, Pittsburgh, June, 2003.

“Using Experimental Economics to Evaluate Simulation Predictions for Mergers,”

Department of Justice, May, 2003.

Sessions: “Experimental Economics in Industrial Organization,” Organizer and Chair, International Industrial Organization Conference, Boston, MA, April, 2003.

“Some New Features of Posted Price Markets on the Internet,”

Seminar Florida State University, Department of Economics, November, 2002.

University of Massachusetts, Department of Resources Economics, April, 2002.

Virginia Commonwealth University, Department of Economics, October, 2001.

Ole Miss, Department of Economics, October, 2000.

Purdue University, Department of Economics, September, 2000.

“Discriminatory Price Auctions in Electricity Markets,” Economic Science Association Session, Allied Social Science Association Annual Convention, Atlanta, January, 2002.

Sessions: “Antitrust Experiments” and “Antitrust Policy,” Co-Organizer and Co-Chair,

Southern Economic Association Annual Conference, Tampa, FL, November, 2001.

“Auctions and Multilateral Negotiations,”

University of Arkansas, Department of Economics, December, 2001.

INFORMS (Institute for Operations Research and the Management Sciences) Annual Meeting, Miami Beach, FL, November, 2001.

George Washington University, Department of Economics, October, 2001.

- “Market Power in Electricity Networks,”
Federal Trade Commission, Washington, DC, November, 2000.
Workshop on Markets for Electricity Economics and Technology (MEET): A Flow-based Paradigm for Systems Operation and Market Coordination, Stanford University, August, 2000.
- “How Applicable is the Dominant Firm Model of Price Leadership?”
Southern Economic Association Meetings, Washington, DC, November, 2000.
- “Interactions of Automated Pricing Algorithms,” 2nd ACM Conference on Electronic Commerce, EC’00, Minneapolis, October, 2000.
- “Experimental Methods and Antitrust Policy,” Regional Economic Science Association Meetings, Tucson, September, 2000.
- “Structural Features that Contribute to Market Power in Electric Power Networks: Some Preliminary Results,” 33rd Hawaii International Conference on Systems Sciences, Maui, January, 2000.
- “Institutions, Information, and Behavior When Employing Software Agents in E-commerce: Where MIS and Experimental Economics Meet,” University of Arizona, Management Information Systems (MIS) Department, September, 1999.
- “Firm-Specific Cost Savings and the Exercise of Market Power,” Economic Science Association meetings, October, 1998.
- “Theory and Evidence on Market Power in Countercyclical Markups,” Johns Hopkins University, Department of Economics, April, 1998.
- “Market Power, Price Markups, and Capacity Investment under Uncertain Demand,” The Econometric Society winter meetings, Chicago, January, 1998; Department of Justice, March, 1998.
- “Testing the New Keynesian Synthesis: An Experimental Examination of Menu Costs and Endogenous Efficiency Wages,” Economic Science Association fall meetings, October, 1996.
- “What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Pricing,” Economic Science Association spring meetings, April, 1996.

WORKSHOP PRESENTATIONS

Economic Science Institute, Chapman University.

Interdisciplinary Center for Economic Science, George Mason University.

Economic Science Laboratory, University of Arizona.

IFREE Summer Scholars, Director, Summer, 2006-2013.

Undergraduate Student Workshop in Experimental Economics, Summer 2005-07.

Visiting Graduate Student Workshop in Experimental Economics, Summer 1999-2007; Jan 2009-14.

Director, 2002-present.

Visiting Young Faculty Workshop in Experimental Economics, Spring 1999-2001.
 Graduate Seminar on Spontaneous Orders and Experimental Economics, April 2008.
 Using Experimental Economics in the Classroom, e-Commerce and Experimental Economics,
 and Industrial Organization and Experimental Economics.
 Lead Instructor, High School Workshop in Experimental Economics, Summer, 1999-2008.
 Developed curriculum and taught introductory course on economics using experimental
 economics.
 Workshop for Kent Garden Elementary School, April 2003.
 Workshop for University of Tampa Honors Economics Students, April, 2005 & 2008.

Center for the Study of Public Choice, George Mason University.
 Public Choice Outreach Conference, June, 2002; July, 2006-07.

Mercatus Center, George Mason University.
 Capitol Hill Campus, April, 2002; February, 2003; November, 2003; August, 2007.
 Capital Campus, State of Alaska Legislature, Juneau, AK, January, 2006.
 Capitol Hill Campus, Chief of Staff Retreat,
 Williamsburg, VA, January, 2002; Philadelphia, February, 2003.
 Federal Energy Regulatory Commission, July, 2002.

Institute for Human Studies, George Mason University.
 Koch Summer Fellows Program, James Madison University, VA, June, 2008; 2009.
 Koch Summer Fellows Program, Cacapon State Park, WV, June, 2006.
 Social Change Workshop, University of Virginia, June, 2005.
 Liberty and Current Issues Seminar, Georgetown University, June, 2004.
 Foundations of Liberty Seminar, Princeton University, June, 2002.
 Koch Summer Fellows Program, Marymount University, June, 2002.

Learning in Retirement Institute, George Mason University.
 February, 2002 and September, 2004.

School of Management –NVBIA Lecture Series: A Mini-MBA, George Mason University,
 May 2002.

Law and Economics Society, School of Law, George Mason University, September, 2002.

Electric Power Research Institute, Washington, DC, October, 2002.

College of Arts and Sciences, George Mason University.
 Family Weekend, October, 2002.
 Celebration of Scholarship, April, 2003.

School of Law, George Mason University
 Robert A. Levy Fellows Workshop in Law & Liberty, October, 2003.

Progress and Freedom Foundation, Aspen, CO
Silicon Flatirons Center for Law, Technology and Entrepreneurship, Aspen, CO
 The State Program for the Institute for Regulatory Law and Economics, May, 2004-2008.
 The Federal Program for the Institute for Regulatory Law and Economics, May, 2005; February, 2007.

University of Alaska Anchorage, Anchorage, AK

Discovering Economics with Experimental Economics and the Scottish Enlightenment, June, 2009.
 International Workshop in Experimental Economics for Young Researchers, Summer, 2004.
 Using Experimental Economics in the High School and Middle School Classroom, Summer, 2004-07.
 Taught how to incorporate experimental economics into introductory course on economics.

Universidad Francisco Marroquin, Guatemala City, Guatemala

Weeklong workshop for Undergraduates and Faculty on Experimental Economics, September, 2004.

E. Angus Powell Endowment and The Federal Reserve Bank of Richmond, Richmond, VA

National Conference for Teachers of Advanced Placement Economics, October, 2004.

Shanghai Jiao Tong University, Shanghai, China

Decision Behavior and Experimental Economics International Forum, December, 2004.

*Federal Reserve Bank of Boston, Connecticut Council on Economic Education, Choate Rosemary Hall,
 Wallingham, CT*

Economics Summit for High School Teachers of Economics, October, 2005.

*National Association of Regulatory Utility Commissioners, 117th Annual Convention, Palm
 Springs, CA, November, 2005.*

Bastiat Society, Charleston, SC, February, 2006.

The Citadel, Charleston, SC, February, 2006.

College of Charleston, Charleston, SC, February, 2006.

Koch Associates Orientation, Charles G. Koch Foundation, Washington, DC.

March, 2007 and June, 2006-07.

Western Conference of Public Service Commissioners, Jackson, WY, June, 2006.

Department of Economics, Colby College, Waterville, ME, September, 2006.

*Escuela Superior de Economia y Adminostracion de Empresas, Buenos Aires, Argentina,
 September, 2006.*

Omicron Delta Epsilon, American University, Washington, DC.

November, 2006 and April, 2008.

CATO Institute, Washington, DC, March, 2007.

Stanford in Washington, Washington, DC.

April, 2007 and October, 2007.

Foundation for Teaching Economics and Liberty Fund.

Fairfax, VA, May, 2007 & Anaheim, CA, September, 2008.

Koch Intern Program, Charles G. Koch Foundation, Washington, DC, July 2007.

Ministry of Trade, Singapore, March, 2008.

University of Western Australia, Perth, Australia, March, 2008.

Gilder Lehrman Institute of American History & Fred C. and Mary R. Koch Foundation.
Wichita, KS, October, 2008.

ISM University of Management and Economics, Vilnius, Lithuania, April, 2009.

Hayek Society, London School of Economics, England, November, 2009.

Searle Center on Law Regulation, and Economic Growth, Chapman University, March, 2010.

Vysoká škola ekonomická v Praze, Prague, Czech Republic, May, 2010.

Vilniaus Universiteto Ekonomikos Fakulteta, Vilnius, Lithuania, January, 2011.

Reason Weekend

Amelia Island, FL, March, 2006 & Dana Point, CA, April, 2011.

Instituto Bruno Leoni, University of Turin, October, 2011.

Nicholas Academic Centers, Santa Ana, CA, January, 2011 & November, 2011.

Economics Institute for Judges, Law & Economics Center, George Mason University
Orange, CA, March, 2012 & 2013.

Schooling for Life, Los Angeles, Hosted at Chapman University, September, 2012.