

David Rojo Arjona

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Education

09/2011 PhD in Economics (no corrections), University of East Anglia,
(Supervisors: Professor Robert Sugden and Professor Shaun Hargreaves-Heap)
(Examiners: Professor Ariel Rubinstein and Professor Chris Starmer)
2007 MSc in Economics, University of East Anglia
(Supervisor: Professor Robert Sugden)
2006 BSc in Business, University of the Basque Country

Research Interests

Game theory, behavioural economics, experimental economics and its methodology

Professional Experience

Post-doc Research Associate Professor, Economic Science Institute, Chapman University,
August 2012 –

Lecturer in microeconomics, University of East Anglia, September 2011 – August 2012

Working papers

- “A Popperian Test of Level-k Theory” (with Robert Sugden and Shaun Hargreaves-Heap)
- “On the Content of Focal Points”. CBESS working paper

Work in progress

- “Level-k and Team Reasoning: Disentangling Both in Coordination Games”
- “Social comparison and self-deception” (with Abhijit Ramalingam and Shaun Hargreaves-Heap)
- “Salience in colonel blotto games” (with Subhasish M. Chowdhury)

Other publications

- “Prune or Cut: Salience and Sugden’s Economics of Rights, Cooperation and Welfare” (with Pelle Hansen) *International Review of Economics: special issue in honour of Robert Sugden*, 58 (2011), 53-78.

Teaching Experience

2011 – Present Lecturer, University of East Anglia

- (Convenor) Strategic Thinking (UG game theory)
- (Convenor) Economics and Society (UG)

2008 – 2011 Teaching Assistant, University of East Anglia

- Economic concepts (MA microeconomics)
- Strategic Thinking (UG game theory)
- Economics and Society (UG)

Awards

- 2011 (Winter) Visiting Fellow, Basque Country University
2010 CBESS research grant
2007 – 2010 Faculty of Social Science PhD Research Studentship Award

Conferences and invited seminar presentations

- **2012:** Royal Economic Society PhD meeting, London; IMEBE, Castellon
- **2011:** Basque Country University, Bilbao; CReeD-CeDex-CBESS (CCC) workshop, Nottingham; Maastricht Behavioral and Experimental Economics Symposium, Maastricht; Workshop on Behavioural and Experimental Economics, Florence; PGR seminar University of East Anglia, Norwich
- **2010:** Max Planck Institute, Jena; PGR seminar University of East Anglia, Norwich; ESA World Meeting, Copenhagen; CCC workshop, Amsterdam; FUR XIV International Conference, Newcastle; Workshop in honour of Robert Sugden, Naples; Centre for Behavioural and Experimental Social Science, Norwich
- **2009:** PGR seminar University of East Anglia, Norwich; CCC workshop, Norwich

Participation at workshops

- **Co-organizer** “Economics models: their nature and significance”, Norwich (2011) (by K. Binmore, C. Marchionni, U. Mäki and R. Sugden)
- GESY & GESS (University of Mannheim) summer school “Incentives and behavioral economics”, Bronnbach (2010) (by E. Winter and U. Gneezy)
- Cemmap masterclass on “structural non-equilibrium models of strategic thinking”, London (2009) (by V. Crawford)

Refereeing activity

Theory and Decision

Others

- Software: Experimental: Ztree; Simulation: Netlogo (basic); Statistical: Stata, SPSS
- Microsoft Office, Latex, Endnote
- Languages: English (fluent), Spanish (native), Basque (intermediate)

References

Professor Robert Sugden

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Professor Shaun Hargreaves-Heap

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Professor Graham Loomes

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University of Warwick
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Professor Chris Starmer

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