

Certificate of Insurance Training 2023

Kortney Hughes, CIC
Assistant Director, Risk Management
Office of the Executive Vice President / COO
http://www.chapman.edu/RiskMgmt/

Agenda

Principals of Insurance Training Chapman University Insurance Requirements for Contractors and Vendors

- Risk and Risk Management
- Insurance
- Why is Insurance Required of Contractors and Vendors?
- Chapman University Requirements for Evidence of Insurance
- Special Program for Special Events
- Q & A

Risk Management and Insurance



Risk vs. Opportunity









1 in 175,711,536







1 in 41,416,353

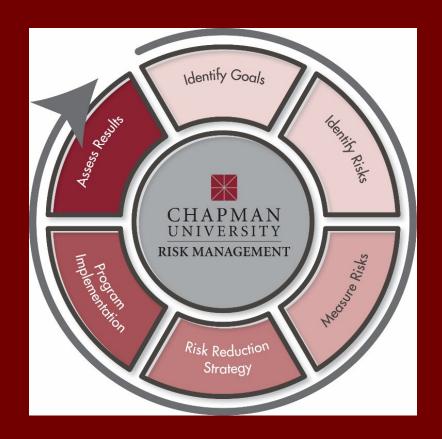
Pure vs. Speculative Risk

What is Risk?

• RISK can be defined as "the threat or probability that an action or event, will (adversely or beneficially) affect an organization's ability to achieve its objectives"

Risk Management

RISK **MANAGEMENT** is the process of identifying, measuring, or assessing risk and developing strategies to control it.



Risk Transfer

Risk Transfer is a strategy to avoid the risk by transferring it to other parties.

– QUESTION: What are some ways that Chapman University transfers risk to other parties?

Contracts

- IMPORTANT: All business relationships with outside parties should be fully documented by a contract or purchase order.
 - All contracts must be reviewed and approved by Legal Affairs and signed by the EVP/Chief Operating Officer
 - When using a Purchase Order, the Chapman University standard Purchase Order is required. This is for products, not services.

Indemnification

- **Indemnity**: To restore the loss victim to its position prior to the loss occurring.
- Indemnity Agreement: Agreement within which the indemnitor agrees to directly reimburse the indemnitee
 - for example, when a contractor directly reimburses Chapman University.

Example

John Smith ABC Electric, Inc. 1234 Any Street., Any town, CA 92614

RE: Damage Claim – MM/DD/YYYY

As discussed by phone today, this is to request your assistance in expediting payment of all damage repair costs incurred by Chapman University resulting from the accidental release of water in our property known as Henley Hall resulting from work performed by ABC Electric, Inc. on Saturday, August 2, 2008.

■ On 10/31/08 Our insurer referred the claim to law firm Cozen & O'Connor (a national subrogation law firm) for recovery of \$145,502.

OK, they have agreed to "indemnify" us, so, why insurance?

Insurance Risk Transfer Tool

- Insurance allows the **transfer** of large unpredictable risks to a larger financially capable entity
 - -Homeowners
 - -Auto Insurance







Insurance

- Insurance policies are a contract between the insured and the insurer
- A promise of compensation for specific potential future losses in exchange for a periodic payment.
- Insurance is designed to protect the financial well-being of an individual, company or other entity in the case of unexpected loss.
- Some forms of insurance are required by law, while others are optional.

Types of Insurance

- General Liability
- Automobile Liability
- Workers' Compensation
- Excess (Umbrella) Liability
- Errors & Omissions (Professional Liability)

Recap!

Why do we require insurance from Contractors/Vendors?

To help assure the availability of financial resources to satisfy the monetary obligations of the legally responsible party.

Minimum Limits

~an overview~

Commercial General Liability

- Each Occurrence \$1,000,000
- Products/CompletedOperations Aggregate\$1,000,000
- Personal andAdvertising Injury\$1,000,000
- General Aggregate\$2,000,000

- Business Auto Liability
 - Combined Single Limit \$1,000,000
- Workers' Compensation
 - CA Statutory
 - EL: \$1,000,000
- Increased Limits
 - As required
- Other Coverages
 - Errors and Omissions
 - Others as required

Coverage Requirements and Limits Subject to Change

■ **NOTE:** At the discretion of the Chapman University Risk Management Department (due to the nature of the contract, activity, event or the number of people in attendance) <u>higher limits</u> or other requirements <u>may be specified</u>.

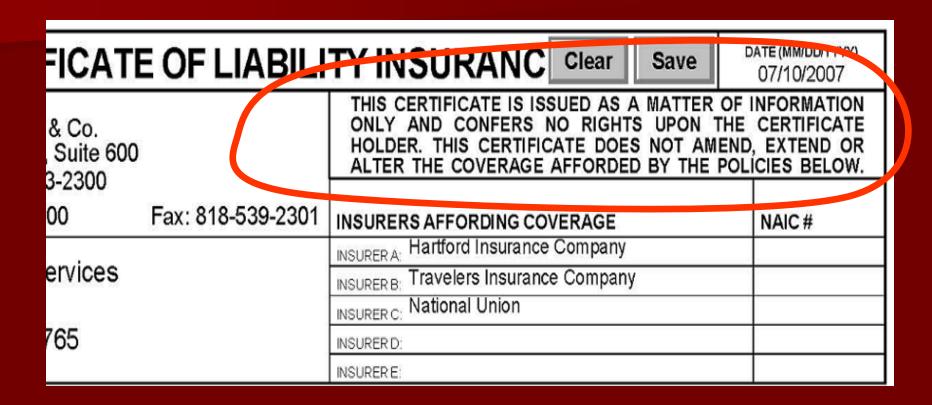
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certificates of insurance (evidence of insurance)

Evidence of Insurance

- Proof of the required insurance is evidenced by a Certificate of Insurance on an Acord™ form
- It is commonly referred to as "proof of coverage." But, is it?

Proof of Insurance?



Additional Insured status and Waiver of Subrogation etc.

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		Anytown, CA 98765			SURER D:				
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		sement CGL216 (04/98)							
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		One University Dr. Orange, CA 92866		A		KAYAYAYAYAYAY			NCURE TO DO SO SHALL SORER, YES AGENTS OR
				AUTHORIZED REPRESENTATIVE					

ACORD 25 (2001/08)

Commercial General Liability: Chapman University – Minimum Limits

- Each Occurrence \$1,000,000
- General Aggregate \$3,000,000

 INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS		
A		X COMMERCIAL GENERAL LIABILITY	CGL200800052400	09/01/08	09/01/09	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurence)	\$ 1,000,000 \$ 1,000,000	
		CLAIMS MADE X OCCUR				MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE	\$ 5,000 \$ Included \$ 3,000,000	
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Automobile Liability: Chapman University MINIMUM REQUIREMENTS

- Commercial Entities: \$1,000,000 per occurrence.
 - Transportation Company \$5,000,000
 - Bus company \$10,000,000 if bus seats 20 or more people
- <u>Individuals</u>: \$300,000 CSL preferred. Liability of \$100,000 per person / \$300,000 per occurrence; property damage of \$50,000 per occurrence can be considered.

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		ALL OWNED AUTOS SCHEDULED AUTOS				BODILY INJURY (Perperson)	\$
		HIRED AUTOS NON-OWNED AUTOS				BODILY INJURY (Per accident)	\$
		-				PROPERTY DAMAGE (Per accident)	\$



Umbrella or Excess Liability: Chapman University MINIMUM REQUIREMENTS

 Umbrella or Excess Liability insurance may be used to achieve liability limits

					AGG	\$
	EXCESS/UMBRELLA LIABILITY				EACH OCCURRENCE	3,000,000
	X OCCUR CLAIMS MADE				AGGREGATE	3,000,000
						s
A	DEDUCTIBLE	96A2UB0000036-01	8/17/2008	8/17/2009		s
	RETENTION \$					Š
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Workers' Compensation: Chapman University MINIMUM REQUIREMENTS

- Worker's Compensation Statutory As required by law in the State of California
- Employer's Liability:
 - \$1,000,000 Bodily Injury by Accident Each Accident
 \$1,000,000 Bodily Injury by Disease Policy Limit
 \$1,000,000 Bodily Injury by Disease Each
 Employee

В	B WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	WC11111111	01/01/07	01/01/08	X TORY LIMITS OTH- E.L. EACH ACCIDENT	\$1,000,000
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State Compensation Fund (SCIF)

POLICYHOLDER COPY



P.O. BOX 420807, SAN FRANCISCO, CA 94142-0807

CERTIFICATE OF WORKERS' COMPENSATION INSURANCE

ISSUE DATE: 03-21-2012

GROUP: 000238
POLICY NUMBER: 0003612-2011
CERTIFICATE ID: 27
CERTIFICATE EXPIRES: 11-01-2012
11-01-2011/11-01-2012

CHAPMAN UNIVERSITY; ATTN: MICHELLE OZUNA SC 1 UNIVERSITY DR

DRANGE CA 92866-1005

This is to certify that we have issued a valid Workers' Compensation insurance policy in a form approved by the California Insurance Commissioner to the employer named below for the policy period indicated.

This policy is not subject to cancellation by the Fund except upon 10 days advance written notice to the employer.

We will also give you 10 days advance notice should this policy be cancelled prior to its normal expiration.

This certificate of insurance is not an insurance policy and does not amend, extend or alter the coverage afforded by the policy listed herein. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate of insurance may be issued or to which it may pertain, the insurance afforded by the policy described herein is subject to all the terms, exclusions, and conditions, of such policy.

Authorized Representative

President and CEO

EMPLOYER'S LIABILITY LIMIT INCLUDING DEFENSE COSTS: \$1,000,000 PER OCCURRENCE.

ENDORSEMENT #1600 - PHILIP C SIMOVICH PRESIDENT - EXCLUDED.



Risk Management Department

Allan F. Brooks, CPCU, ARM Director, Risk Management Phone 714-532-7794 abrooks@chapman.edu One University Dr.
Orange, CA 92866
Mail Stop: RISK
Office location: 701 N. Glassell

Venders to Chapman University that do not directly or through the use of sub-contract agreements employ individuals in the performance of contractual obligations to the University may request a Waiver of the University standard requirement to evidence workers' compensation insurance coverage by certifying that they have no employees. Please complete and return this form to the person/department that you are working with on any service agreements.

☐ Certificate of Exemption Certifying No Employees

I am aware of the provisions of California Labor Code Section 3700, which requires every employer having one or more employees to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code.

I affirm that at the time of execution of this Agreement and at all times in performing the work identified in this Agreement I do not and will not employ any person in any manner so that I become subject to the Workers' Compensation Laws of California. I also understand that if while performing the work identified herein, if I employ someone so that I become subject to the Workers Compensation Laws of California, the claim of exemption executed under this paragraph will no longer be valid.

I further affirm that if I become subject to the Workers' Compensation Laws of California while performing the work under this Agreement, I will immediately cease work and obtain a Certificate of Workers' Compensation Insurance, submit that Certificate to the University immediately following its effective date, and at all times when performing services under this Agreement maintain the coverage provided by the Certificate in accordance with the law.

I certify under penalty of perjury under the laws of the State of California that the information provided on this exemption statement is true and accurate.

Company Name:	
Name of Authorized Signer:	
Signature of Authorized Signer: _	
Date Signed:	

Certificate of Exemption - No Employees

Certificate of Exemption

☐ Certificate of Exemption Certifying No Employees I am aware of the provisions of California Labor Code Section 3700, which requires every employ having one or more employees to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code.	/er
I affirm that at the time of execution of this Agreement and at all times in performing the work identified in this Agreement I do not and will not employ any person in any manner so that I become subject to the Workers' Compensation Laws of California. I also understand that if while perform work identified herein, if I employ someone so that I become subject to the Workers Compensat Laws of California, the claim of exemption executed under this paragraph will no longer be valid.	ing the
I further affirm that if I become subject to the Workers' Compensation Laws of California while performing the work under this Agreement, I will immediately cease work and obtain a Certificat Workers' Compensation Insurance, submit that Certificate to the University immediately following effective date, and at all times when performing services under this Agreement maintain the couprovided by the Certificate in accordance with the law.	ng its
I certify under penalty of perjury under the laws of the State of California that the information provided on this exemption statement is true and accurate. Company Name:	
Name of Authorized Signer:	
Signature of Authorized Signer:	
Date Signed:	5) 5)

All Certificates of Insurance: MINIMUM REQUIREMENTS

■ The **COI** may provide specific information as to the date and contract/activity/event for which the Certificate is being issued. It may cover all operations of the Contractor for the University.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT	I SPECIAL P VISIONS
RE: Chapman University Warehouse Renovation at 633	W. Palm.
Chapman University, its trustees, officers, employees, fawith respect to the above stated work and subject to the endorsement CGL216 (04/98) attached, and the policy.	
CERTIFICATE HOLDER	CANCELLATION
Chapman University	

AUTHORIZED REPRESENTATIVE

ACORD 25 (2001/08)

One University Dr. Orange, CA 92866

© ACORD CORPORATION: 1988

All Certificates of Insurance: Other Requirements

- Additional Insured
 - Defend Chapman if brought into law-suit
- Waiver of Subrogation
 - Their insurance company can't come back to us to collect \$ they had to pay out
- Primary and Non-Contributory
 - Their insurance will be first
- Cancellation Notice
 - Notify us if a policy is cancelled

All Certificates of Insurance: Additional Insured

■ CAUTION: Additional Insured coverage should be automatically provided with regard to "work performed" for Chapman University. The Additional Insured Endorsement should NOT require a written contract. If it does, be sure there is such a contract.

RE: Chapman University Warehouse Renovation at 633 W. Palm. Chapman University, its trustees, officers, employees, faculty, and agents are included as an additional insured with respect to the above stated work and subject to the terms and conditions of the additional insured endorsement CGL216 (04/98) attached, and the policy.				
CERTIFICATE HOLDER	CANCELLATION			
Chapman University One University Dr. Orange, CA 92866	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION			
ACORD 25 (2001/08)	© ACORD CORPORATION 1988			

All Certificates of Insurance: Waiver of Subrogation

By endorsement, the General Liability policy must include Waiver of Subrogation in favor of Chapman University.

Willi	S CERTIFICATE OF LIABIL	ITY INSURANCE Page 2 of 3	DATE 04/16/2008	
PRODUCER	877-945-7378 Willis North America, Inc. 26 Century Blvd.	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFOR ONLY AND CONFERS NO RIGHTS UPON THE CERT HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTENDED THE COVERAGE AFFORDED BY THE POLICIES		
	P. O. Box 305191 Nashville, TN 372305191	'NSURERS AFFORDING COVERAGE	NAIC#	
INSURED	Follett Corporation 2233 West Street River Grove, IL 60171	INSURER A: Zurich American Insurance Company	16535-004	
	2233 West Street River Grove, IL 60171	INSURER B: Zurich American Insurance Company	16535-002	
	mana mana at anata Dice.	INSURER C: XL Insurance America, Inc.	24554-000	
		INSURER D:		
	Ä	INSURER E:		

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

It is understood and agreed that the company Waives its right of Subrogation against University, all officers, trustees, agents and employees which may arise by reason of a payment of claim under the General Liability policy.

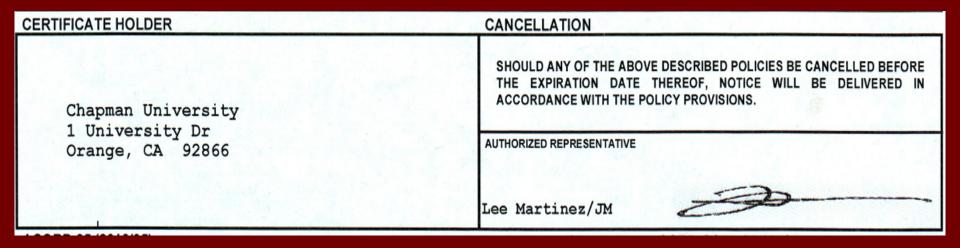
All Certificates of Insurance: Primary Non-Contributory

DESCRIPTIONS (Continued from Page 1)

Chapman University and Abacus Project Management, Inc., their trustees, officers, employees, faculty and agents as an additional insured as their interest may appear with regard to liability arising from operations of the named insured; this insurance is primary and noncontributory with any other insurance of the additional insured; waiver of subrogation applies as respects general liability and workers compensation as required by written contract, per endorsements attached.

Should any policy be cancelled before the expiration date, BB&T Insurance Services will mail 30 (thirty) days written notice to the certificate holders which require such action per written contract or agreement, except 10 days notice of cancellation for non-payment of premium.

All Certificates of Insurance:Cancellation Notice



NOTICE TO CONTRACTORS / VENDORS / FACILITY USERS

All Certificates should be sent by mail and/or email to the contracting party at Chapman University.

Chapman University
One University Drive
Orange, CA 92866

 All Certificates should be sent or forwarded by email to <u>risk@chapman.edu</u>

Careful Review of Insurance Certificates

Risk Management is Good Management



CONSULTANT/CONTRACTOR'S-INSURANCE-REQUIREMENTS¶

If-insurance-is-required, Consultant/Contractor, at its-sole-cost and expense, shall-insure-its-activities-in-connection-with-the-work-under-this-Agreement-and-obtain, keep-in-force, and maintain-insurance-as-follows: ¶

- 1.*YES· □·NO· □·Commercial·Form-General·Liability-Insurance, written-onan-occurrence-form-and-maintained-throughout-the-term-of-this-Agreement, contractual·liability-included, with-limits-as-follows: ¶
- 1.1→\$1,000,000→Each-Occurrence¶
- 1.2→\$1,000,000→Products/Completed-Operations-Aggregate¶
- 1.3→\$1,000,000→Personal·and·Advertising·Injury¶
- 1.4→\$2,000,000→General-Aggregate¶
- If-Consultant/Contractor's-performance-of-its-obligations-under-this-Agreement-involves-participation-by-or-interaction-with-minors, the-General-Liability-insurance-policy-must-provide-coverage-for-sexualmisconduct-(including-by-definition-sexual-molestation, abuse, andharassment).-If-the-General-Liability-coverage-has-any-sub-limits-orexclusions-that-apply-to-coverage-for-sexual-misconduct, the-Certificate-of-Insurance-must-define-those-limits-or-exclusions.¶
 - 2.*YES·□·NO·□·Business-Automobile-Liability-Insurance-for-owned, scheduled, non-owned, or-hired-automobiles-with-a-combined-single-limit-not-less-than-\$1,000,000-per-occurrence.¶
 - 3.*YES--NO--Inthis-Agreement-involves-professional-services-by-a-licensed-professional, Professional-Liability-Insurance-with-a-limit-of-\$1,000,000-per-occurrence-is-required.-If-this-insurance-is-written-on-a-claims-made-form, it-shall-continue-for-three*(3)-years-following-termination-of-this-Agreement.-The-insurance-shall-have-a-retroactive-date-of-placement-prior-to-or-coinciding-with-the-effective-date-of-this-Agreement.¶
 - 4.9 YES· □·NO· □·Workers'-Compensation-Insurance as required by the state-of-California. Employer's liability-with-limits of \$1,000,000 for bodily-injury-each-accident, by-disease; \$1,000,000 for bodily-injury-policy-limit; \$1,000,000 for bodily-injury-each-employee. ¶
 - 5.*YES· \(\sime\) NO \(\sime\) Umbrella-or-Excess-Liability-Insurance-with-limits-of-\$5,000,000-endorsed-to-University-as-additional-insured-and-noted-as-being-as-broad-as-primary-policy,-in-excess-of-underlying-limits-reflected-above-for-Commercial-Form-General-Liability-and-Business-Automobile-Liability-coverage.

- It'should·be·expressly·understood,·however,·that·the·coverage·limits·
 reflected·herein·shall·in·no·way·limit·Consultant/Contractor's·liability.·If-thecoverage·limits·of·Consultant/Contractor's·insurance·policies·exceed·thoseset·forth·above·as·evidenced·by·a·Certificate·of·Insurance·("COI"),·thenthese·requirements·shall·be·deemed·amended·to·increase·the·coveragelimits·identified·above·to·the·higher·coverage·limits·ofConsultant/Contractor's·policies.·Consultant/Contractor·shall·furnishUniversity·with·COI(s)·evincing·compliance·with·these·requirements·priorto·commencing·work·under·this·Agreement.·Such·COI(s)·shall:¶
 - (1)→Specify·that·should·any·of·the·above-described·policies·be·cancelledbefore·the·expiration·date·thereof,·notice·will·be·delivered·in· accordance·with·the·policy·provisions.·Notwithstanding·the·above,· Consultant/Contractor·shall·notify·University·thirty°(30)·days·in· advance·of·any·material·change·in·coverage·or·cancellation·of· coverage.¶
 - (2)→ By·endorsement·reflect·"Chapman·University, its·trustees, ·officers, · employees, ·faculty, ·and ·agents ·as ·an ·additional ·insured ·as ·their · interest ·may ·appear ·with ·regard ·to ·the ·activity ·and/or ·operations · under ·this ·Agreement." ¶
 - (3)→Include·a·provision·that·the·coverage·will·be·primary·and·will·not· participate·with·nor·be·excess·over·any·valid·and·collectible· insurance·or·program·of·self-insurance·carried·or·maintained·by· University.¶

Careful Reviewof Insurance Certificates

- Risk management mandates the collection and evaluation of COIs from service providers - vendors, contractors, tenants, suppliers and franchisees. This need often imposes a significant administrative burden on the Certificate Holder to accurately manage the process. It is a laborintensive chore that often leads to poor rates of compliance and unsatisfactory outcomes.
- Personnel must be trained to correctly assess compliance with the coverage requirements associated with the Insured. In many cases, a careful review of insurance requirements as declared in the contract may be appropriate.
- **To protect against fraud,** questionable COIs, such as those with erasures, non-matching type faces or other suspicious markings must be rejected. As COIs can only be issued from the Insured's broker, Certificate Holders must ensure that the broker was the actual source of the document.

What if YOU need a COI evidencing Chapman University Insurance?

- http://www.chapman.edu/RiskMgmt/
- http://www.chapman.edu/RiskMgmt/resou rces.asp
- Certificate of Insurance Request Form (<u>Form</u>)





Special Events Facilities Users - External



- The TULIP is a Tenants' and Users' Liability Insurance Policy, also known as "Events Coverage".
 - Subject to policy terms, it protects both the Facility User and the Institution against claims by third parties who may be injured or who lose property as a result of participating in an event.
 - Classroom seminars, receptions or even events including camps, sports events or rock concerts.
- Go to Risk Management Resources: Special Events Insurance - TULIP Program (PDF)

Special Events Others-Internal

FASTCOV.com Think Speed. Think Convenience. Think FASTCOV.com

- The Short-Term Special Events program they offer provides primary event General Liability coverage for short-term nonsports events.
- Coverage for 5 additional set-up days and 5 additional tear down days is automatically provided. Host Liquor coverage is available.
- Purchased by the vendor, in their name as the insured party. If it is purchased by the University on behalf of the vendor, it is important that the named insured is identified as the vendor











Recap

- Risk and Risk Management
- Why is Insurance Required of Contractors and Vendors?
- Chapman University Requirements for Evidence of Insurance
- Special Program for Special Events
- Questions and Answers





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Thank you for being here today!

