Curriculum Vitae

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2021

EDWARD R. DANA, JR., Ph.D.

Assistant Professor

Chapman University

Crean College of Health and Behavioral Sciences: Division of Psychology

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EDUCATION

Graduate:	Ph.D. California	University of South
	Social Psychology,	Los Angeles, CA
	Major Departmental Field: Social Cognition	
	1989	
	Successfully completed	Oklahoma Univer- sity
	1st Year of Ph.D. Program	Norman, OK
	Developmental Psychology: Experimental/Child	
	M.A.	Chapman Univer- sity

Developmental Psychology, Developmental Cognition

Orange, CA

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Undergraduate: B.A.

History

Dickinson College

Carlisle, PA

PROFESSIONAL APPOINT-MENTSTeaching Positions

1996-Present	Assistant Professor
	Department of Psychology
	Chapman University
	Orange, California
1993 - 1996	Senior Lecturer
	Department of Psychology
	Chapman University
	Orange, California
1991-1993	Adjunct Professor of Psycholo- gy
	Chapman University
	Orange, California

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1989 - 1991

Instructor

Department of Psychology

Chapman University

Orange, California

Courses taught:

Social Psychology Applied Social Psychology Sports Psychology Psychology of Tests and Measurement Forensic Psychology Introductory Psychology Personality Psychology Industrial/Organizational Psychology The Motivating Leader in Work, Sports, and Education The Psychology of Leadership Child Psychology and lab **Developmental Psychology** Motivation-Emotion History and Systems of Psychology Senior Project/ Senior Seminar in Psychological Topics

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Page 5	Independent Study
	Senior Seminar in Psychological Topics
	Duties included the formulation and design of the courses, compilation of relevant readings, and construction of examinations.
1985 – Present	Instructor
	Chapman University Academic Center
	El Toro, California
1983 - 1984	Teaching Assistant
	University of Southern California
	Los Angeles, California
	Courses: Developmental Psychology, Introductory Psychology
1983	Guest Lecturer
	Chapman College
	Orange California
	Courses taught:
	Child Psychopathology, Social Psychology: Self-awareness theory and Attributional biases

PART-TIME CONSULTING POSITIONS

1995 – Present Executive Coach

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Page 6	Duties include the interpretation of personality instruments in both short – and long-term executive coaching sessions for mid and upper-level exec- utives. Duties also include the formulation of strategic goal setting, "game plans," and intense, interactive one-on-one counseling meetings.
1991 – 1992	Management Health and Development, Inc.
	Behavioral Consultant
	Responsible for conducting individual interviews with middle – and senior-level executives. The interview and applied sessions were structured to ascertain current levels of organizational and personal effec- tiveness. Responsible for planning one- and two-year career
	enhancement programs for both individuals and groups. Duties also in- cluded implementing strategies for building and improving teamwork, communication, and conflict interaction. Workshop topics addressed have included interpretation of various personality inventories and the examina- tion and resolution of organizational problems.
1989 – 2004	Center for Creative Leadership
	Feedback Specialist
	Responsible for demonstration, scoring, and interpretation of personality and intelligence test batteries used in a leadership development program specifically designed for middle – and upper – level executives. Also re- sponsible for the teaching of leadership and organizational principles nec- essary for enhanced leadership.

RESEARCH POSITIONS

1989 – Present Chapman University

Co-administrator of the Social Psychophysiological Research Laboratory

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Page 7	(with Dr. Steven Schandler). Principle duties include the design and ad- ministration of social and social psychophysiological research
	programs.
1986 – 1988	University of Southern California
	Research Assistant to Shelley Duval, Ph.D., Social Cognition
	Duties include the design, implementation, and theoretical examination of
	research adding to and reformulating the original theory of objective self-
	awareness.
1986	University of Southern California Research Assistant to Michael Dawson, Ph.D., Experimental Psychophys- iology
	Duties included the operation of physiological measurement instruments for GSR, EMG, EEG, and EKG, and the performance of research projects.
1982 - 1985	Chapman College
	Research Assistant to Steven Schandler, Ph.D., Experimental
	Psychophysiology
	Duties included the design, research, and completion of projects
	examining cognitive processes and information feedback in alcoholics and
	non-alcoholics.

1981 – 1982 University of Oklahoma

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Page 8	Research Assistant to Nancy Mergler, Ph.D., Adult Development Duties included the research of topical adult cognitive issues.
1978 – 1980	Chapman College
	Laboratory Technician to Steven Schandler, Ph.D.
	Experimental Psychophysiology
	Duties included the operation of physiological measurement instruments
	For EMG, GSR, and EEG, implementing research projects, and the main- tenance of the laboratory equipment.

PROFESSIONAL AFFILIATIONS

1989 – Present	American Psychological Society
1978 – Present	Western Psychological Association

AWARDS AND HONORS

2010	Recognition Teaching Award for Excellence, Gamma Beta Phi	
Academic Honor Soc	iety	
2009	Residence Life Faculty Recognition In Appreciation of Service	
	Recognition Teaching Award for Excellence, Gamma Beta Phi Academic	
Honor Society		
	Chapman University Achievement Award for Excellence in Teaching	
2008	Residence Life Faculty Recognition Teaching Award for Excellence	

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2007	Residence Life Faculty Recognition Teaching Award for Excellence
2006	Alpha Phi Sorority Award for Teaching Excellence
	Psychology Department Recognition for Overall Teaching Excellence and Contributions
2005	Delta Tau Delta Fraternity Award for Teaching Excellence
	Alpha Delta Phi Fraternity Award for Male Faculty Member of the Year
	Selected to Who's Who of American Teachers and Faculty
2004	Residence Life Faculty Recognition Teaching Award for excellence
2001-2003	Selected as Gamma Phi Beta Sorority's Faculty of the Month Award
1982	Chair, Experimental Child Psychology Session, Western Psychological
	Association, Sacramento, California
1980	Who's Who of American Studies in Colleges and Universities
1979, 1980	Recipient of the Chapman College Outstanding Research Award in
	Psychology

AREAS OF RESEARCH INTEREST

- Stereotype threat and self-awareness.
- Cognitive biases associated with ethnic stereotypes and age-divergent dating couples.
- Psychological indices of leadership in elite athletes versus non-elite athletes.
- Psychophysiological components of objective self-awareness / information feedback.
- Attributional indices of objective self-awareness / social cognition / social schemata.
- Causal attribution, responsibility and behavior.
- Attitudes toward steroid use and gambling in college students.

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Page 10 <u>TEACHING INTERESTS</u>

Social Psychology

Sports Psychology

Industrial / Organizational Psychology

Forensic Psychology

Introductory Psychology

Psychology of Tests and Measurement

Motivation and Emotion

Child Psychology

Personality Psychology

Senior Project Supervision

Independent Study Supervision

Master's Thesis Supervision

SEMINARS TAKEN

- Stress, Appraisal, and Coping
- Objective Self-awareness and Attribution
- Motivational Components of Persuasion
- Applied Social Psychology: Influencing and manipulation tactics
- Understanding difficult people

THESIS

Thesis Committee: Whitney Leach, Sherry Leyson & Kecia Watari

Thesis Committee,1996-2004, Whitney Leach, Sherry Leyson, Kecia Watari, and Vanessa Miller, Chapman University and Danielle Heimbuch, Cal State Long Beach

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Page 11 CONTRACTS, GRANTS AND RESEARCH AWARDS

1998	Stereotype Threat and Performance	
	Principal Investigator: Edward R. Dana, Jr., Ph.D.	
	Chapman University	

Department of Psychology

Amount: \$500 Research Grant

1977-1980 Life Dynamics, Inc.

Principal Investigator: Steven Schandler, Ph.D.

Co-Investigator: Edward R. Dana, Jr.

Chapman College

Department of Psychology

Amount: \$18,000

BIBLIOGRA-PHYAcademic Publications

Dana, E. R., Lalwani, N., & Duval, T. S. (1997). Objective self-awareness and focus of attention following awareness of self-standard discrepancies: changing self or changing standards of correctness. *Journal of Social and Clinical Psychology*, 16, 359-380.

Presson, P. K., Dana, E. R., Schandler, S. L., Mendez, J., & Brannock, J. C. (1997). Coping with ambiguity in multi-ethnic children of alcoholics. *Journal of Social Psychology*, 134, (3), 309-316.

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Schandler, S. L., & Dana, E. R. (1983). Cognitive imagery and EMG biofeedback and relaxation applied to college females displaying heightened hostility. *Journal of ClinicalPsychology*, 39, 672-681.

Dana, E. R. (1980). The effects of relaxation training procedures on learning grade-school children. Masters Thesis, Chapman College.

Business Publications

Dana, E. R., & Siegel, K. S. (1992). Personal qualities associated with successful management. Overcoming the obstacles. The Association for Services Management, *High TechnologyServices Management.*, January.

Dana, E. R., & Siegel, K. S. (1992). Accurately selecting and identifying future supervisors. The Association for Services Management, *High Technology Services Management*, March.

Dana, E. R., & Siegel, K. S. (1992). Motivation and morale: how can we improve upon these? The Association for Services Management, *High Technology Services Management*, May.

Dana, E. R., & Siegel, K. S. (1992). Effective Communication: sometimes it's the little things that count. The Association for Services Management, *High Technology Services Management*, July.

Dana, E. R., & Siegel, K. S. (1992). Team Building: achieving the "we can" rather than the "I will" approach. The Association for Services Management, *High Technology Services Management*, September.

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Page 13 Work in Progress – In Preparation

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. *Proceedings of the annual meeting of the American Psychological Society*.

Dana, E. R. The effects of objectives self-awareness on stereotype threat.

Dana, E. R. Attributional components of objective self-awareness.

Published Abstracts

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. *Proceedings of the annual meeting of the American Psychological Society*.

Schandler, S. L., Dana, E. R., Dunn, S., Burd, K., & Duval, T. S. (1990). Level of self- awareness and psychophysiological patterns of activation. *Psychophysiology*, 27 (Supplement), 62.

Schandler, S. L., Allen, R., Schnoebelen, M., & Dana, E. R. (1986). Visuospatial learning and activation peaking in non-alcoholics with and without a family history of alcoholism.

Psychophysiology, 23.

Cohen, M. J., Schandler, S. L., Dana, E. R., Doughty, C., & Schnoebelen, M. (1986). Learning performance and physiological patterning relative to hemisphere processing. *Psychophysiology*, 23.

Schandler, S. L., & Dana, E. R. (1981). The electrodermal orienting behavior associated with feedback presentation interval. *Psychophysiology*, 18.

Dana, E. R., Schandler, S. L., Chambers, P., & Vincent, C. L. (1980). The effects of relaxation training procedures on learning in grade-school children. *Proceedings of the 11th annualmeeting of the Biofeedback Society of America*.

Schandler, S. L., Dana, E. R., Chambers, P., & Sloan, L. (1979). The effects of EMG biofeedback and guided imagery in the treatment of hostility. *Proceedings of the 11th annual meeting of the Biofeedback Society of America*. Curriculum Vitae

Page 14 <u>**Presentations**</u>

Vasu, J. & Dana, E.R. (2021). Performance enhancing drug use and implications on Morality. Paper presented to Western Psychological Associations' annual meeting, virtual conference, April, 2021.

Javaid, A. & Dana, E.R. (2019). Kpop music idolization in South Korean culture. Paper under review for presentation to Western Psychological Associations' annual meeting, Pasadena, Ca., April, 2019

Plaza, R.. & Dana, E.R. (2018). Perceived Credibility of an Expert Witness. Paper presented to Western Psychological Associations' annual meeting, Portland, Or. April, 2018

Jewett, S. & Dana, E.R. (2017). The differing opinions of generations: Millennials in the workplace. Paper presented at Western Psychological Associations' annual meeting, Sacramento, Ca. April, 2017

Blumer, N., Daugherty, S. & Dana, E.R. (2016). Motivational differences between male and female nonscholarship athletes. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016.

Daugherty, S.,Blumer, N & Dana, E.R. (2016). Employee satisfaction in the workplace. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016

Okabe-Miyamoto, K.Y.& Dana, E.R. (2016). Self-awareness and social media. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016

Garcia, P., Schandler, S.L., & Dana, E.R. (2015). Worker motivation: at social comparison. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015.

Patel, S. & Dana, E.R. (2015). Identity and sense of self in Muslims in America. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015.

Taylor, L. &Dana, E.R. (2015). Gender Stereotypes in work, academics, and social Environment. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015

Wen, J.H., Mendoza, K, &Dana, E.R. (2015. Dating vs. hooking up: external factors related noncommitted romantic interactions. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015

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Celinker, J., Everett, B., Gilbert, K., Colocino, C., Jabobsmeyer, A., Yoshiura, R., Butterfield, C., ...Dana, E. R. (2014). Bystander helping and trans-situational factors, gender, affective empathy, and reminderbands. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Everett,B., Celinker, J., Colocino, C., Gilbert, K., Yoshiura, R., Jabobsmeyer, A., Butterfield, C., ...Dana, E. R. (2014).). Bystander helping behavior: emotional empathetic responsesness associated with increased helping. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Capuano, C., & Dana, E. R. (2014). Child witnesses: age and the impact on testimonial accuracy. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Petrencik, K., Castellanos, B., & Dana, E. R. (2014). Linkedin: a reliable job recruiting method? Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Uppal, S. & Dana, E.R. (2013) Trust formation with advertisers. Paper submitted to the Western Psychological Association's annual meeting, Reno, Nv., 2013.

Uppal,S. & Dana,E.R. (2013). Factors that influence purchasing intent. Paper submitted to the Western Psychological Association's annual meeting, Reno, Nv., 2013.

Mitchell, J. & Dana, E.R.(2012).Competitiveness and stereotype threat in perfectionistic college students. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca, 2012.

Tamayo, M & Dana, E.R. (2011). Divorce effects as a mediator of college major selection. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca, 2011.

Prusha, C. & Dana, E.R. (2011). Purchasing influences under conditions of product scarcity, Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca, 2011.

Hopkins, K. & Dana, E.R. (2009). Perceived academic stereotype threat in college students. Paper presented at the Western Psychological Association's annual meeting, Portland, Or, May, 2009.

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Hopkins, K. & Dana, E.R. (2009). Reactance as a factor in university stereotype threat. Paper presented at the Western Psychological Association's annual meeting, Portland, Or, May, 2009.

Bates, J. & Dana, E. R. (2008). Abstract language as a predictor of social categorization Attitudes about Influence Tactics Used in the Workforce. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2008.

Archibald, J., Hewitt, J., Ruby, C., Gentry, K., Stolzenberg, S., & Dana, E. R. (2007). Attitudes about influence tactics used in the workforce. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2007.

Archibald, J., Stolzenberg, S., & Dana, E. R. (2006). Influence attempts associated with work and educational authority figures. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Crouse, A., & Dana, E. R. (2006). Attitudes toward the value of sports and scholarship athletes. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Flores, M., Tyler, H., Metten, A., & Dana, E. R. (2006). Perceived trustworthiness of manipulated facial features from police sketches. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Saunders, G., & Dana, E. R. (2006). Verbal and physical aggression as correlates of early school experiences. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Archibald, J., Metten, A., & Dana, E. R. (2005). Attitudes toward women in the workplace. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2005.

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. Paper presented at the American Psychological Society's annual meeting, Los Angeles, Ca., May, 2005.

Cabossel, M. & Dana, E. R. (2004). Is emotional intelligence sensitive to a learning paradigm? Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

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Dana, E. R., Osburn, A., Yoo, D., & Zemlick, B. (2004). Objective-self-awareness and self-to standard discrepancies. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Griffiths, A. & Dana, E. R. (2004). Disciplinary experiences in childhood in relation to perceived attachment difficulties. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Kugler, K. & Dana, E. R. (2004). Predicting athletic injuries in female-college athletes as a consequence of attentional deficits. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Salazar, V. & Dana, E. R. (2004). Cross-cultural perspectives in self-awareness. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Caughern, L. & Dana, E. R. (2003). College student perceptions of parents and experiences in close relationships. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.

Dickson, J. & Dana, E. R. (2003). Perceptions of counterproductive work behavior among young workers. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.

Ishikawa, K. & Dana, E. R. (2003). Daily hassles, occupational stress and sleep problems. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.

Larsen, A., Osburn, A., & Dana, E. R. (2002). Disordered eating behaviors in competitive college athletes. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

Shiloh-Bergman, M., Strada, M., Gardner, M. & Dana, E. R. (2002). Motivational causes of ultra-marathon running. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

Strada, M., Shilo-Bergman, M., Yoo, D., Patel, D., Osburn, A., Dana, E. R. (2002). Impact of perceived negative bias on performance and motivation. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

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Flowers, J., Shiloh, M., & Dana, E. R. (2001). Impact of positive and negative portrayals of psychologists in film. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Kelly, S., Goldwater, F., & Dana, E. R. (2001). Humor in the workplace: what is appropriate. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Kelly, S., Goldwater, F., & Dana, E. R. (2001). Intrinsic and extrinsic motivators: Student preference in the workplace. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Larsen, A., Smith, A., Puttner, I., & Dana, E. R. (2001). Competition and perceived effects of weight in athletes and dancers. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Shiloh, M., Strada, M., Sanchez, D., Turnbaugh, K., & Dana, E. R. (2001). Stereotype threat, self-awareness, perceived task performance. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Bissonnette, A., Ball, C. & Dana, E. R. (2000). Attitudes toward divorce and the reliability of child testimony. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Evans, C. C., Santos, E., McGuire, A., Root, T. & Dana, E. R. (2000). Positive and negative stereotype influence. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Kelly, S., Goldwater, F., & Dana, E. R. (2000). Fun and humor in the workplace. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Kelly, S., Goldwater, F., & Dana, E. R. (2000). Attitudes toward termination of the mentally disabled. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Ovvit, N., Schulze, J., Evans, C. C., & Dana, E. R. (2000). Implications of the "birds and the bees" talk with teens. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

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Sanchez, D., Ball, C., & Dana, E. R. (2000). Extra-dating relationships: attitudes toward infidelity among college students. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Sanchez, D., Ball, C., & Dana, E. R. (2000). Steroids and andro: attitudes toward use and appropriateness. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Hayden, G., Root, T., Schandler, S. L., & Dana, E. R. (1999). Objective self-awareness, selfefficacy and implied task performance. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Johnson, J. K., & Dana, E. R. (1999). Individual attitudes toward fetal termination and mental

disability. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Kim, H., Root, T. L., Evans, C. C., & Dana, E. R. (1999). Ethnic chauvinism vs. ethnic pride

among Korean-Americans. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Ovitt, N., White, K., & Dana, E. R. (1999). Attitudes toward impaired driving and being driven

by intoxicated drivers. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Root, T. L., Hendrix, K., Hoagland, C., & Dana, E. R. (1999). Self-awareness and stereotype interaction. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Sanchez, D., White, K., Ovitt, N., & Dana, E. R. (1999). Beliefs about steroids among adolescents and college and professional athletes. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

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Estrada, A., Mullins, C., & Dana, E. R. (1998). Attitudes about impaired driving and safe-ride programs. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Mullins, C., Estrada, A., & Dana, E. R. (1998). Self-awareness and perceptions of loneliness. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Nunez, I., Tyler, S., Lara, M., & Dana, E. R. (1998). Stereotype threat, self-focus, and task performance. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Bustamante, M., Young, T., Delgado, A., Quiroz, P., Nunez, I., & Dana, E. R. (1997). Drunk

driving prevention: attitudes favoring force and safe-ride programs. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Kim, H., & Dana, E. R. (1997). Ethnic pride, chauvinism, and ethnic conflict among Korean

Americans. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Nunez, I., Quiroz, P., Molinet, D., Tyler, S., & Dana, E. R. (1997). Objective self-awareness as a mediator of stereotype threat. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Dana, E. R., Phelps, M. J., Cruz-Larios, N., Quiroz, P., & Frantz, G. (1996). Attitudes and recommended behaviors in stopping the drunk driver. Paper presented at the Western Psychological Association's annual meeting, San Jose, California.

Dana, E. R., Cruz-Larios, N., & Quiroz, P. (1996). Objective self-awareness and expectations of outcome favorability. Paper presented at the Western Psychological Association's annual meeting, San Jose, Ca., April, 1996.

Clegg, A. D., Enrique, D., & Dana, E. R. (1995). Behavioral countermeasures and attitudes in reducing drunk driving. Paper presented at the Western Psychological Association's annual meeting, Hilo, Hi., April, 1995.

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Queen, E. A., Schandler, S. L., & Dana, E. R. (1994). Alcohol and substance knowledge and use by college freshman: Part II. Paper presented at the American Psychological Association's annual meeting, Los Angeles, Ca., April, 1994.

Dana, E. R., Tobias, N. E., Panattoni, D., & Jansse, S. E. (1993). Multi-ethnic categorization and stereotypes of status and power. Paper presented at the Western Psychological Association's annual meeting, Phoenix, Az., April, 1993.

Dana, E. R., Panattoni, D., Tobias. N. E., & Jansse, S. E. (1993). Gender stereotypes corresponding with age-divergent dating couples. Paper presented at the Western Psychological Association's annual meeting, Phoenix, Az., April, 1993.

Dana, E. R., Queen, E. A., Contreras, C., & Schandler, S. L. (1993). Alcohol and substance

knowledge and use by college freshmen. Paper presented at the Western Psychological Associa-

tion's annual meeting, Phoenix, Az., April, 1993.

Jansse, S. E., Dana, E. R., & Presson, P. (1992). Stereotypes associated with dissimilar attitude

dating couples. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 1992.

Presson, P., Cavin-Stice, J., Schandler, S. L., & Dana, E. R. (1992). Locus of control and the

selection of coping strategies. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 1992.

Schandler, S. L., Cohen, M. J., Dana, E. R., & Blackburn, P. A. (1992). Awareness of visualspatial learning deficits in adult children of alcoholics. Paper presented at the American Psychological Society's annual meeting, San Diego, Ca., April, 1992.

Schandler, S. L., Dana, E. R., Blackburn, P. A., & Duval, T. S. (1992). Alterations in activation associated with level of self-awareness and false information feedback. Paper presented at the American Psychological Society's annual meeting, San Diego, Ca., April, 1992.

Dana, E. R., Presson, P., Schandler, S. L., & Dunn, S. (1991). Perception of ambiguous figures by adult children of alcoholics. Paper presented at the Western Psychological Association's annual meeting, Burlingame, Ca., April, 1991.

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Dana, E. R., Burd, K., Schandler, S. L., & Duval, T. S. (1990). Psychophysiological indices of negative affect in self-awareness theory. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca., April, 1990.

Schandler, S. L., Dana, E. R., Dunn, S., Burd, K., & Duval, T. S. (1990). Level of selfawareness and psychophysiological patterns of activation. Paper presented at the Society for Psychophysiological Research's annual meeting, Boston, Ma., April, 1990.

Dana, E. R., Schandler, S. L., & Duval, T. S. (1989). Physiological components of the self-tostandard comparison process within self-awareness theory. Paper presented at the Western Psychological Association's annual meeting, Reno, Nv., April, 1989.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1988). The internalization of standards of correctness within the objective self-awareness. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca., April, 1988.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1988). An evaluation of external attributions associated with object self-awareness. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca., April, 1988.

Dana, E. R., Duval, T.S., Duval, V. H., & Schandler, S. L. (1987). External attribution in objective self-awareness theory: a reformulation. Paper presented at the Western Psychological Association's annual meeting, Long Beach, Ca., April, 1987.

Cohen, M. J., Schandler, S. L., Dana, E. R., Doughty, C., & Schnoebelen, M. (1986). Learning performance and physiological patterning relative to hemispheric processing. Paper presented at the Society of Psychophysiological Research's annual meeting, Montreal, B.C., Canada, April, 1986.

Duval, T. S., & Dana, E. R. (1986). Intersection of self and attribution. Paper presented at the

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